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Comparison

Below, we are comparing the two following date ranges : Sunday March 12th, 2023 to Saturday March 18th, 2023 **and** Saturday March 12th, 2022 to Friday March 18th, 2022

Mar 12th, 23 to Mar 18th, 23 Mar 12th, 22 to Mar 18th, 22

Total Listings

The total number of new listings has decreased by 37.37%.

2,767
4,418

Average List Price

The average list price has decreased by 3.45%.

$1.23M
$1.27M

Total Inventory Cost

The total cost of inventory has decreased by 39.53%.

$3.40B
$5.62B

Total Sales

The total number of sales has decreased by 43.85%.

1,484
2,643

Sales Average Price

The average sale price has decreased by 15.67%.

$1.06M
$1.26M

Average LSR

The average asking to selling ratio has decreased by 10.05%.

1.019
1.133

Overview

Below, we are looking at the six key metrics between the following date range : Mar 12th, 2023 to Mar 18th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings
The total number of new properties that were listed.
2,767

Average List Price
The average asking price of properties that were listed.
$1.23M

Total Inventory Cost
The total volume of inventory that was listed on the market.
$3.40B

Total Sales
The total volume of properties that were sold.
1,484

Sales Average Price
The average selling price of properties that were sold.
$1.06M

Average LSR
The average list to sell ratio of all sold properties.
1.019

Average DOM

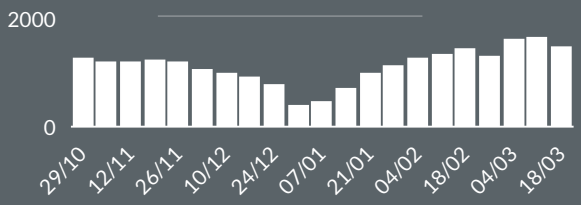
Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average days on market was 10. Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the average days on market was 19. When the week of Sun Mar 12th, 2023 to Sat Mar 18th, 2023 is compared to the week of Sat Mar 12th, 2022 to Fri Mar 18th, 2022, the average days on market has increased by 90.00%.

Total Sales Volume

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total volume of sales was $3.32B. Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the total volume of sales was $1.55B. When the week of Sun Mar 12th, 2023 to Sat Mar 18th, 2023 is compared to the week of Sat Mar 12th, 2022 to Fri Mar 18th, 2022, the total volume of sales has decreased by 53.14%.

Total Sales | Quick Overview (See Page #5)

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the total number of sales was 1,484.



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Total Listings

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the total number of new listings was 2,767. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total number of new listings was 4,418. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total number of new listings has decreased by 37.37%.

37.37%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total number of new listings was 4,418. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total number of new listings has decreased by 37.37%.

54.85%
Decrease

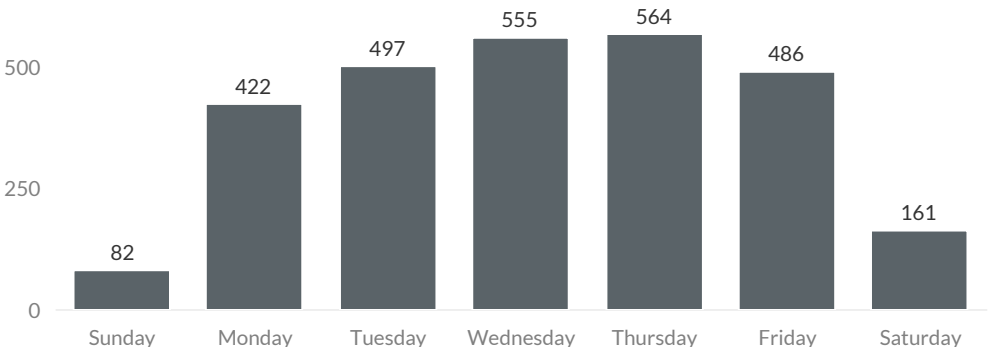
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the total number of new listings was 6,128. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the total number of new listings has decreased by 54.85%.

40.81%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the total number of new listings was 4,675. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the total number of new listings has decreased by 40.81%.

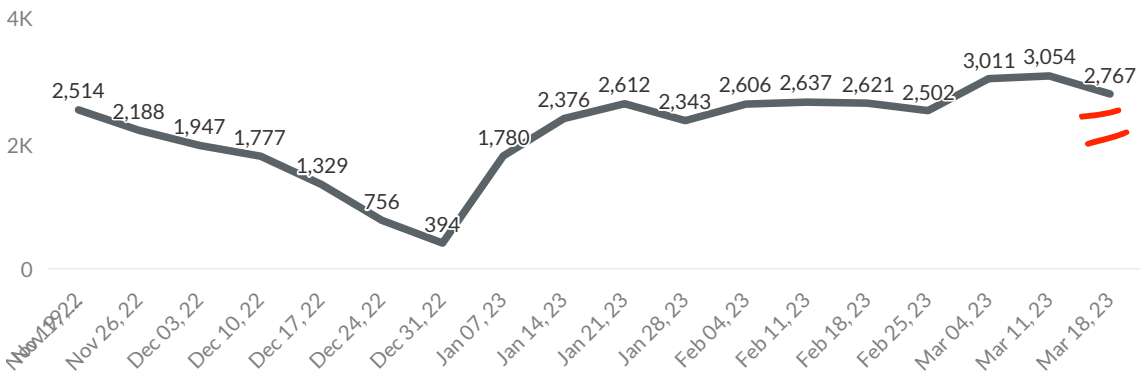


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen a total volume of 2,767 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday March 18th, 2023.



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Average List Price

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the average list price was $1.23M. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average list price was $1.27M. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average list price has decreased by 3.45%.

3.45%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average list price was $1.27M. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average list price has decreased by 3.45%.

7.64%
Increase

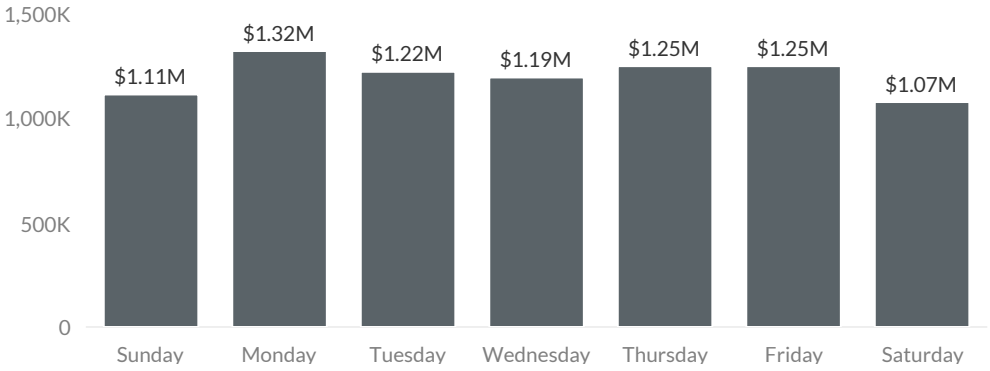
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the average list price was $1.14M. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the average list price has increased by 7.64%.

28.10%
Increase

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the average list price was $959K. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the average list price has increased by 28.10%.

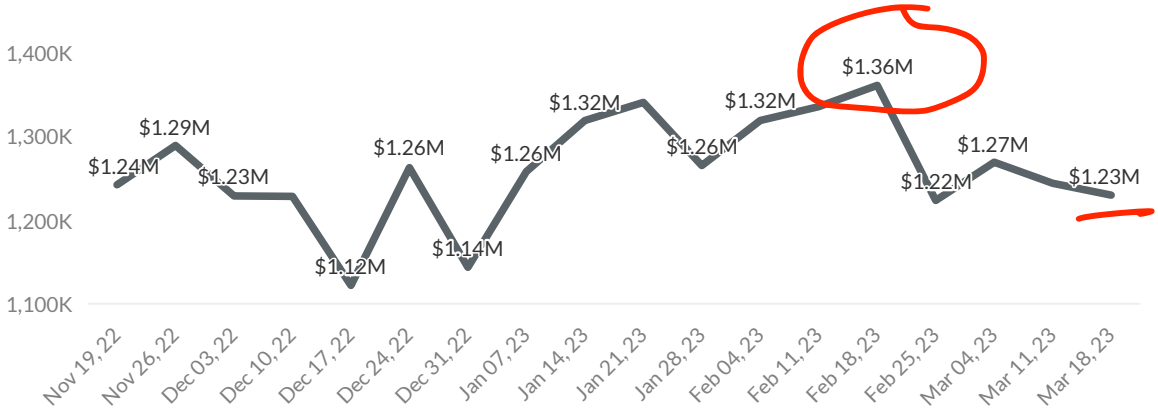


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen an average list price of $1.23M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday March 18th, 2023.



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Total Inventory Cost

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the total cost of inventory was $3.40B. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total cost of inventory was $5.62B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total cost of inventory has decreased by 39.53%.

39.53%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total cost of inventory was $5.62B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total cost of inventory has decreased by 39.53%.

51.40%
Decrease

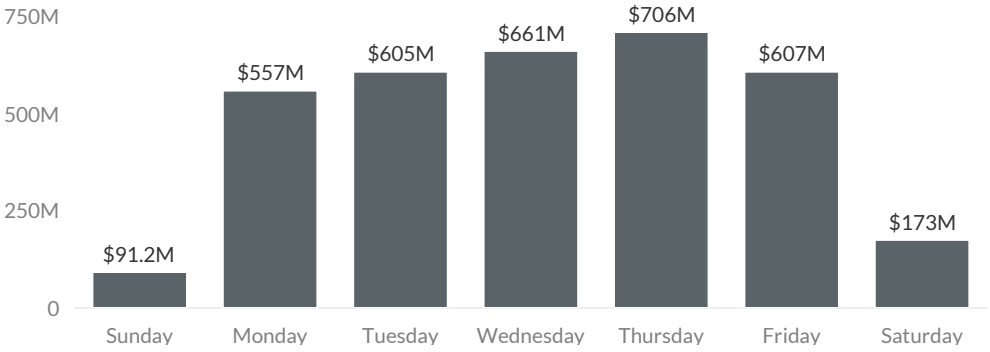
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the total cost of inventory was $6.99B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the total cost of inventory has decreased by 51.40%.

24.18%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the total cost of inventory was $4.48B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the total cost of inventory has decreased by 24.18%.

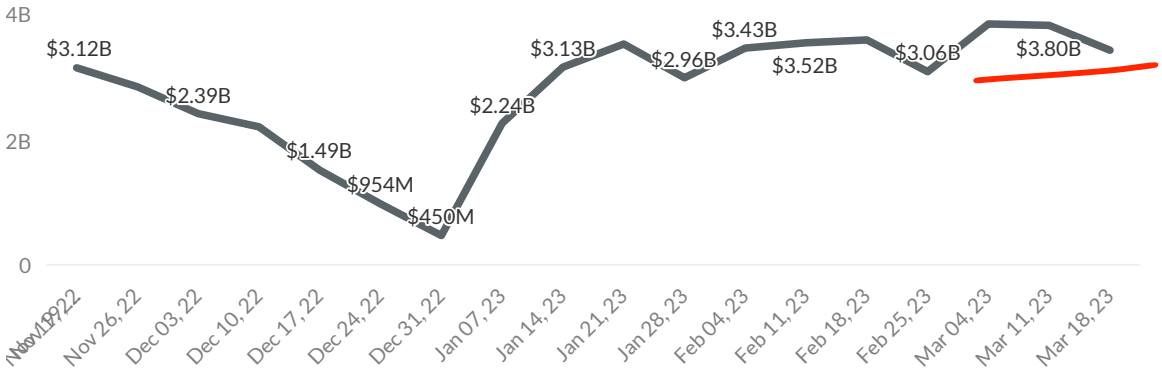


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen a total inventory volume of $3.40B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday March 18th, 2023.



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Total Sales

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the total number of sales was 1,484. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total number of sales was 2,643. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total number of sales has decreased by 43.85%.

43.85%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total number of sales was 2,643. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total number of sales has decreased by 43.85%.

62.47%
Decrease

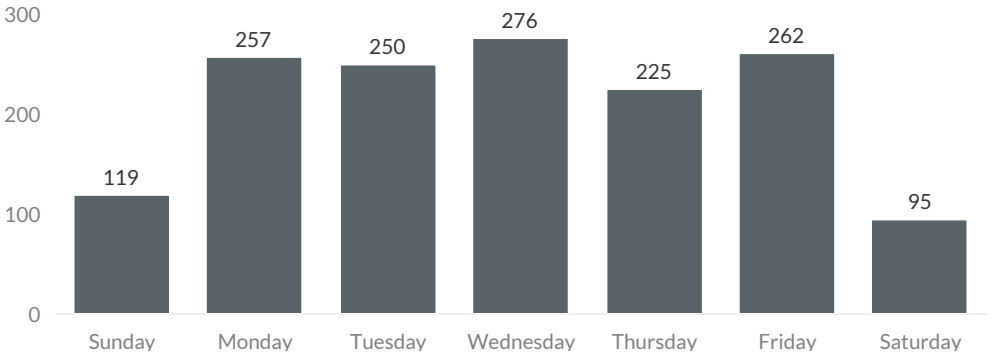
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the total number of sales was 3,954. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the total number of sales has decreased by 62.47%.

31.64%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the total number of sales was 2,171. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the total number of sales has decreased by 31.64%.

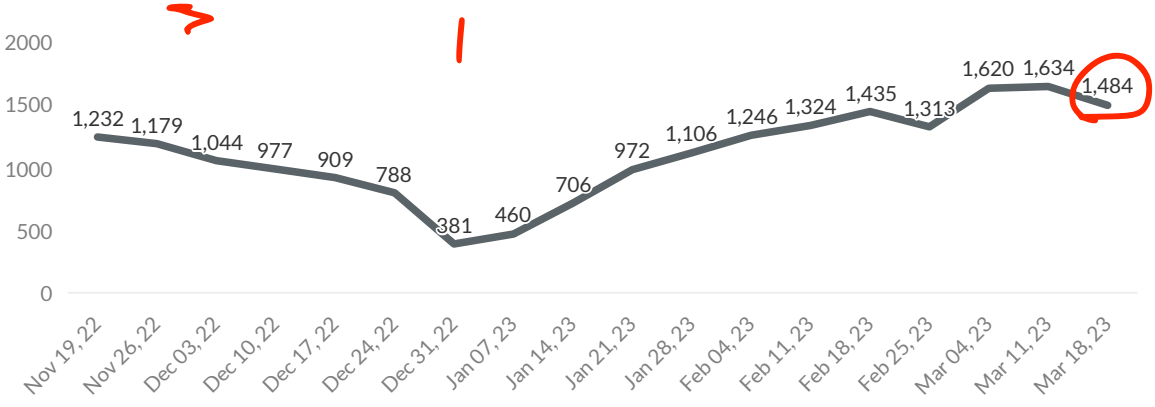


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen a total volume of 1,484 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday March 18th, 2023.



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Sales Average Price

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the average sale price was $1.06M. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average sale price was $1.26M. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average sale price has decreased by 15.67%.

15.67%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average sale price was $1.26M. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average sale price has decreased by 15.67%.

3.09%
Decrease

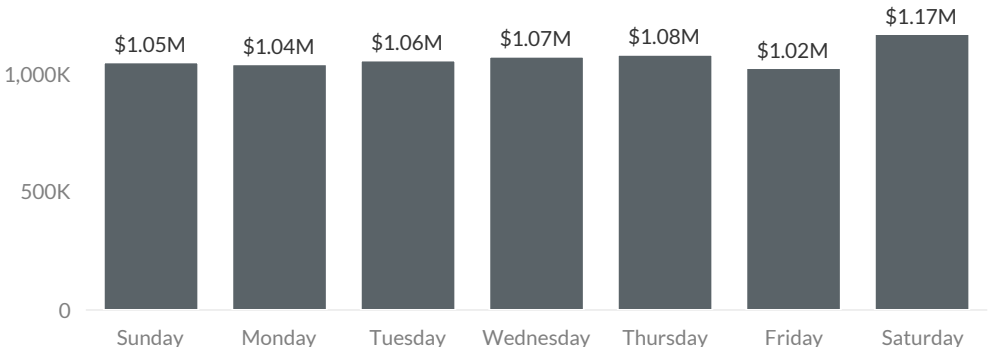
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the average sale price was $1.09M. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the average sale price has decreased by 3.09%.

22.55%
Increase

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the average sale price was $865K. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the average sale price has increased by 22.55%.

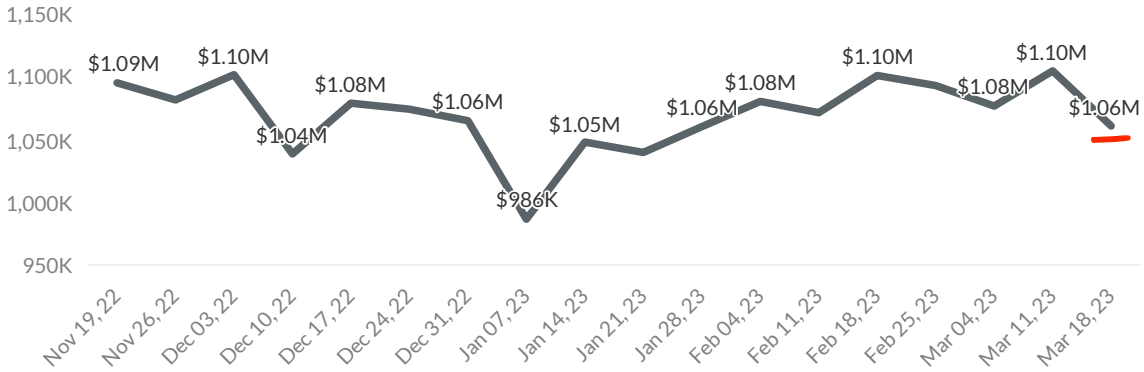


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen an average sale price of $1.06M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday March 18th, 2023.



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Average List to Sell Ratio

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the average asking to selling ratio was 1.019. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average asking to selling ratio was 1.133. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average asking to selling ratio has decreased by 10.05%.

10.05%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average asking to selling ratio was 1.133. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average asking to selling ratio has decreased by 10.05%.

6.16%
Decrease

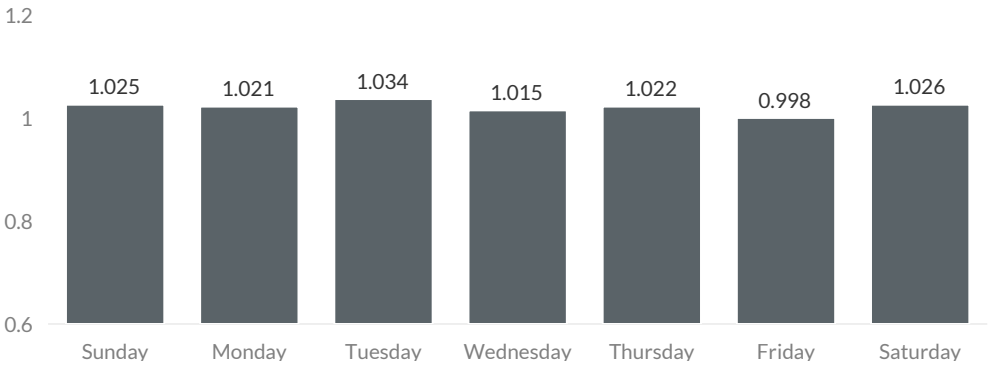
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the average asking to selling ratio was 1.086. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the average asking to selling ratio has decreased by 6.16%.

1.67%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the average asking to selling ratio was 1.036. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the average asking to selling ratio has decreased by 1.67%.

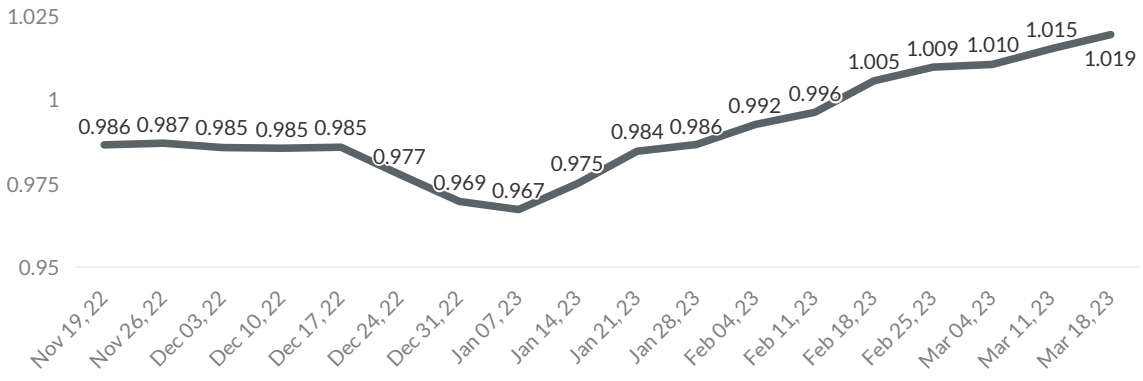


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen an average ask to sell price ratio of 1.019 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday March 18th, 2023.



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Average Days on Market

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the average days on market was 19. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average days on market was 10. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average days on market has increased by 90.00%.

90.00%
Increase

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the average days on market was 10. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the average days on market has increased by 90.00%.

72.73%
Increase

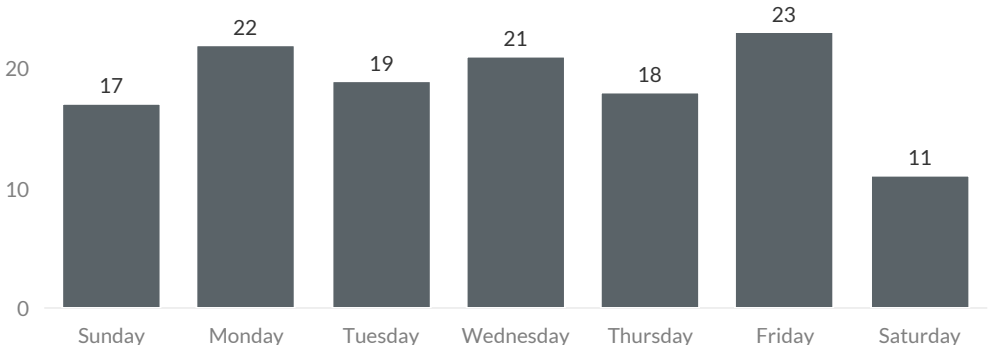
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the average days on market was 11. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the average days on market has increased by 72.73%.

26.67%
Increase

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the average days on market was 15. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the average days on market has increased by 26.67%.

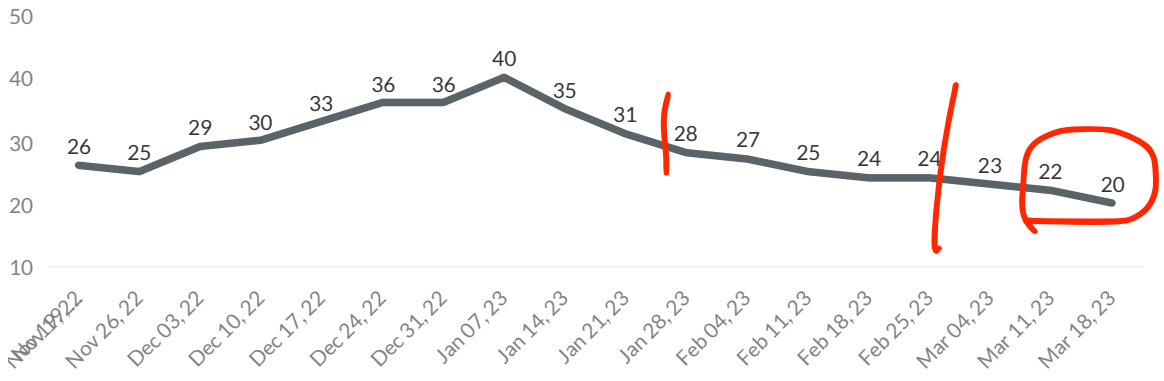


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen an average days on market of 19 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday March 18th, 2023.



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Total Sales Volume

Between Sun Mar 12th, 2023 and Sat Mar 18th, 2023, the total volume of sales was $1.55B. Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total volume of sales was $3.32B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total volume of sales has decreased by 53.14%.

53.14%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2022 - Mar 18th, 2022

Between Sat Mar 12th, 2022 and Fri Mar 18th, 2022, the total volume of sales was $3.32B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Saturday March 12th, 2022 to Friday March 18th, 2022, the total volume of sales has decreased by 53.14%.

64.05%
Decrease

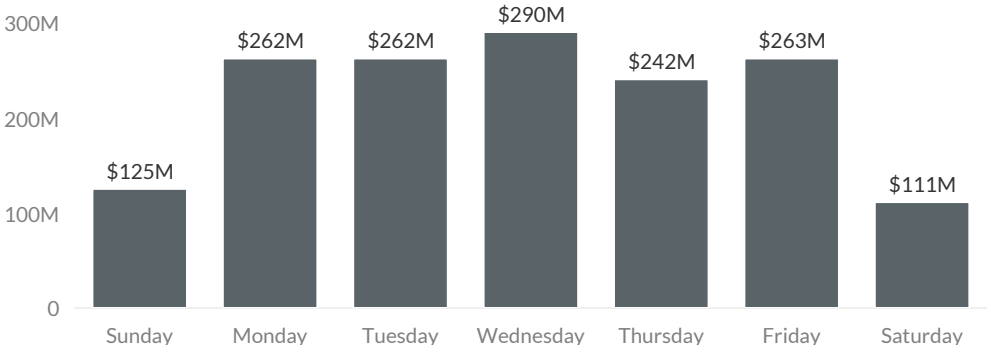
Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2021 - Mar 18th, 2021

Between Fri Mar 12th, 2021 and Thu Mar 18th, 2021, the total volume of sales was $4.32B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Friday March 12th, 2021 to Thursday March 18th, 2021, the total volume of sales has decreased by 64.05%.

17.19%
Decrease

Mar 12th, 2023 - Mar 18th, 2023 vs Mar 12th, 2020 - Mar 18th, 2020

Between Thu Mar 12th, 2020 and Wed Mar 18th, 2020, the total volume of sales was $1.88B. When the week of Sunday March 12th, 2023 to Saturday March 18th, 2023 is compared to the week of Thursday March 12th, 2020 to Wednesday March 18th, 2020, the total volume of sales has decreased by 17.19%.

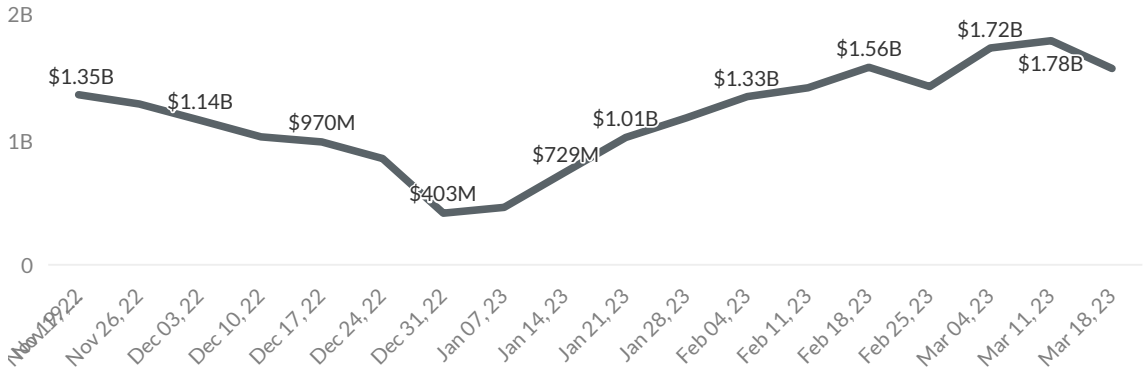


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday March 18th, 2023. Between Sunday March 12th, 2023 and Saturday March 18th, 2023, we have seen a total sales volume of $1.55B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday March 18th, 2023.



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