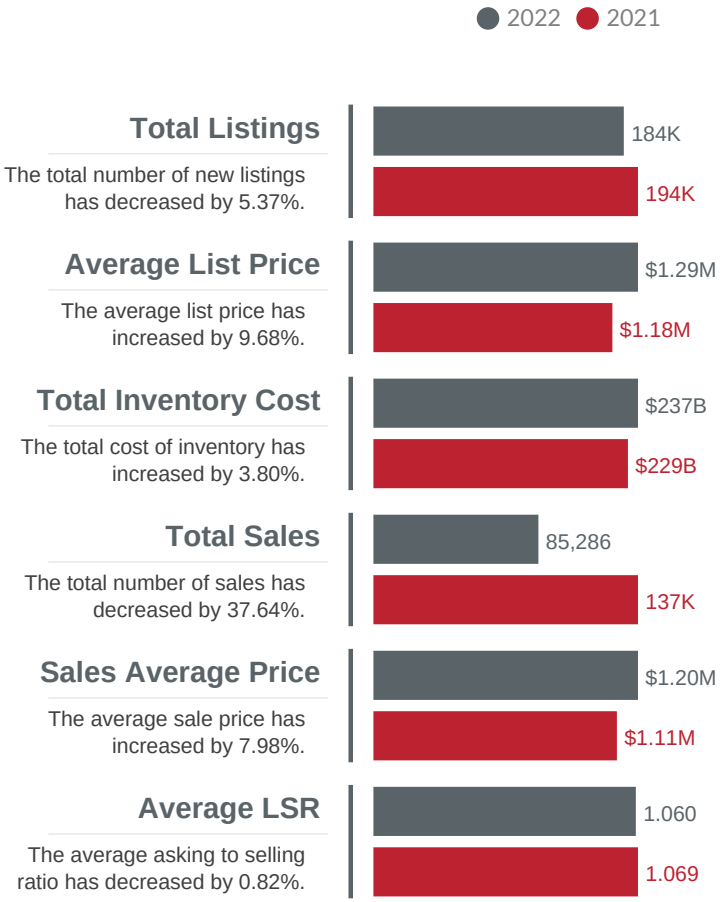


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Comparison

Below, we are comparing the year of 2022 **to** the year of 2021.



Overview

Below, we are looking at the six key metrics within the year of 2022. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings
The total number of new properties that were listed.
184K

Average List Price
The average asking price of properties that were listed.
$1.29M

Total Inventory Cost
The total volume of inventory that was listed on the market.
$237B

Total Sales
The total volume of properties that were sold.
85,286

Sales Average Price
The average selling price of properties that were sold.
$1.20M

Average LSR
The average list to sell ratio of all sold properties.
1.060

Average DOM

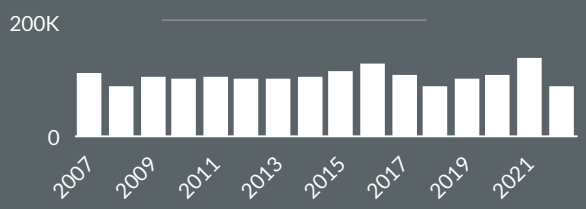
In the year of 2021, the average days on market was 15. In the year of 2022, the average days on market was 17. When the year of 2022 is compared to the year of 2021, the average days on market has increased by 13.33%.

Total Sales Volume

In the year of 2021, the total volume of sales was $152B. In the year of 2022, the total volume of sales was $102B. When the year of 2022 is compared to the year of 2021, the total volume of sales has decreased by 32.89%.

Total Sales | Quick Overview (See Page #5)

In the year of 2022, the total number of sales was 85,286.



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KELLERWILLIAMS REALTYCENTRES

Total Listings

In the year of 2022, the total number of new listings was 184K. In the year of 2021, the total number of new listings was 194K. When the year of 2022 is compared to the year of 2021, the total number of new listings has decreased by 5.37%.

5.37%
Decrease

2022 vs 2021

In the year of 2021, the total number of new listings was 194K. When the year of 2022 is compared to the year of 2021, the total number of new listings has decreased by 5.37%.

0.17%
Decrease

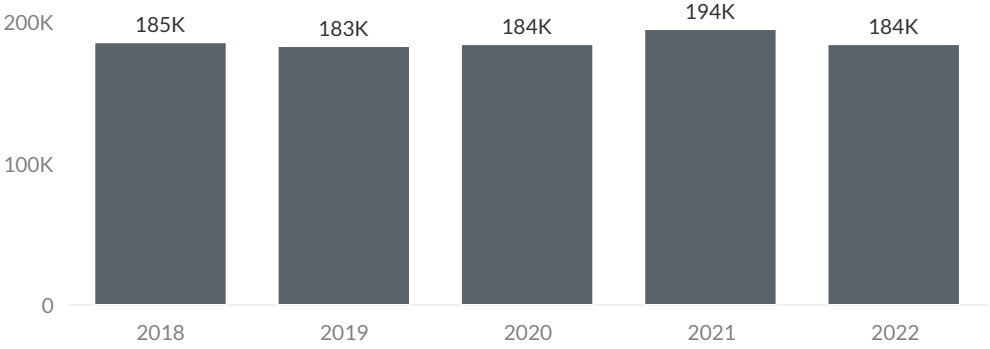
2022 vs 2020

In the year of 2020, the total number of new listings was 184K. When the year of 2022 is compared to the year of 2020, the total number of new listings has decreased by 0.17%.

0.37%
Increase

2022 vs 2019

In the year of 2019, the total number of new listings was 183K. When the year of 2022 is compared to the year of 2019, the total number of new listings has increased by 0.37%.

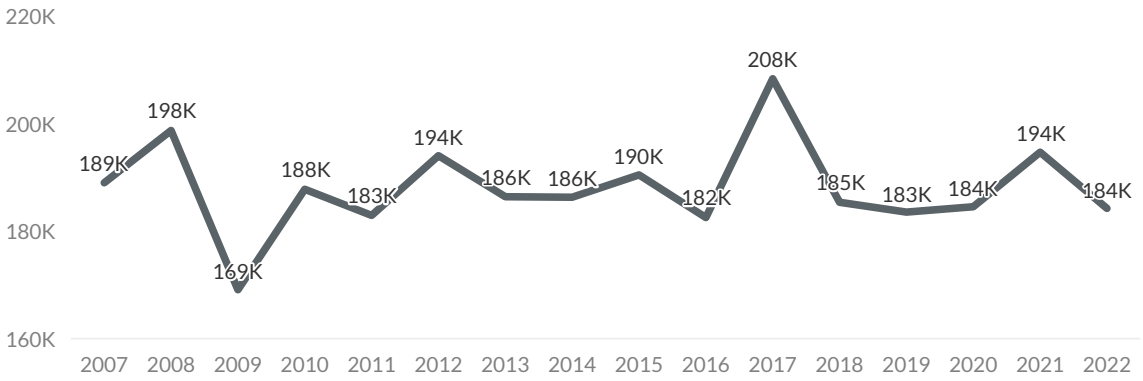


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen a total volume of 184K new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been listed over the last 15 years as of the end of 2022.



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Average List Price

In the year of 2022, the average list price was $1.29M. In the year of 2021, the average list price was $1.18M. When the year of 2022 is compared to the year of 2021, the average list price has increased by 9.68%.

9.68%
Increase

2022 vs 2021

In the year of 2021, the average list price was $1.18M. When the year of 2022 is compared to the year of 2021, the average list price has increased by 9.68%.

22.02%
Increase

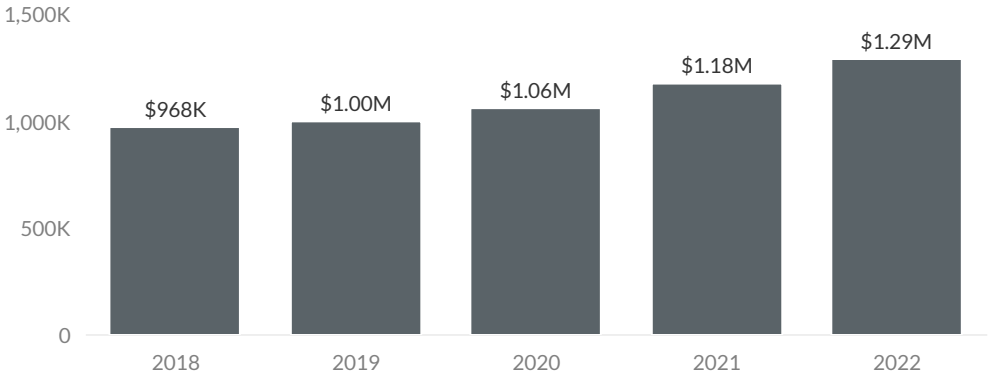
2022 vs 2020

In the year of 2020, the average list price was $1.06M. When the year of 2022 is compared to the year of 2020, the average list price has increased by 22.02%.

28.51%
Increase

2022 vs 2019

In the year of 2019, the average list price was $1.00M. When the year of 2022 is compared to the year of 2019, the average list price has increased by 28.51%.

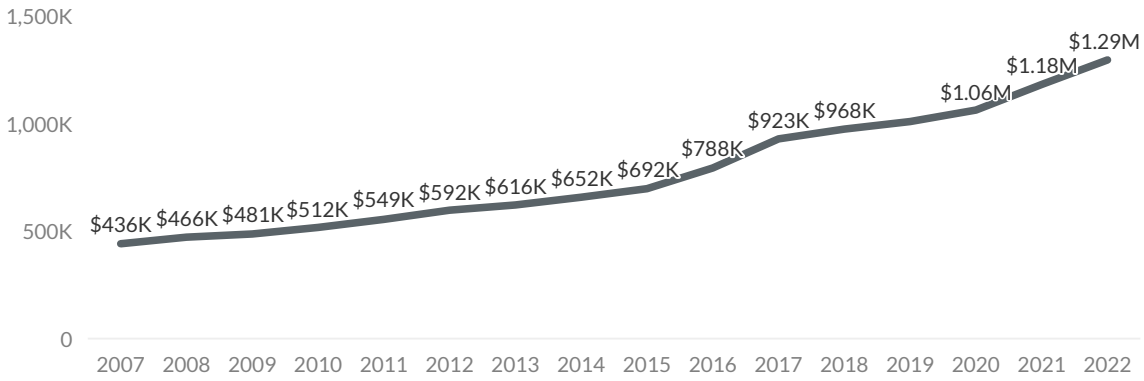


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen an average list price of $1.29M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average list price of all properties listed over the last 15 years as of 2022.



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Total Inventory Cost

In the year of 2022, the total cost of inventory was $237B. In the year of 2021, the total cost of inventory was $229B. When the year of 2022 is compared to the year of 2021, the total cost of inventory has increased by 3.80%.

3.80%
Increase

2022 vs 2021

In the year of 2021, the total cost of inventory was $229B. When the year of 2022 is compared to the year of 2021, the total cost of inventory has increased by 3.80%.

21.82%
Increase

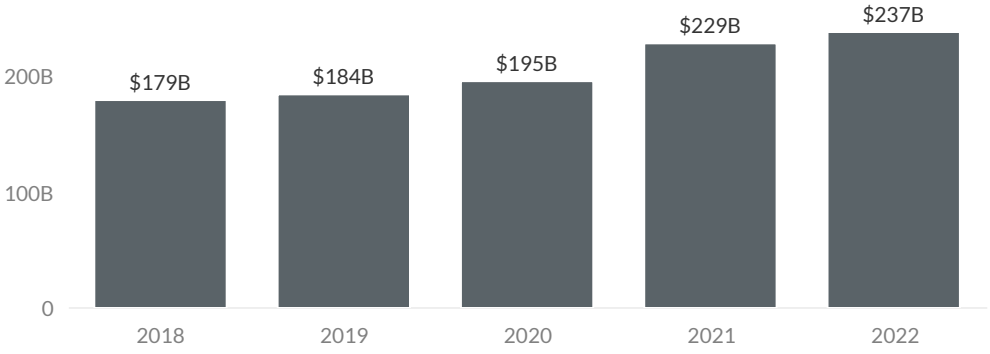
2022 vs 2020

In the year of 2020, the total cost of inventory was $195B. When the year of 2022 is compared to the year of 2020, the total cost of inventory has increased by 21.82%.

28.99%
Increase

2022 vs 2019

In the year of 2019, the total cost of inventory was $184B. When the year of 2022 is compared to the year of 2019, the total cost of inventory has increased by 28.99%.

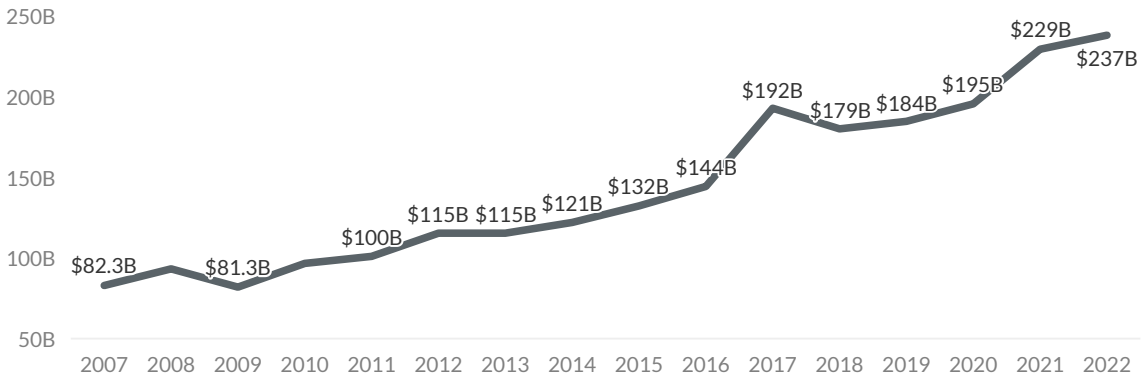


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen a total inventory volume of $237B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all new inventory over the last 15 years as of 2022.



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Total Sales

In the year of 2022, the total number of sales was 85,286. In the year of 2021, the total number of sales was 137K. When the year of 2022 is compared to the year of 2021, the total number of sales has decreased by 37.64%.

37.64%
Decrease

2022 vs 2021

In the year of 2021, the total number of sales was 137K. When the year of 2022 is compared to the year of 2021, the total number of sales has decreased by 37.64%.

21.20%
Decrease

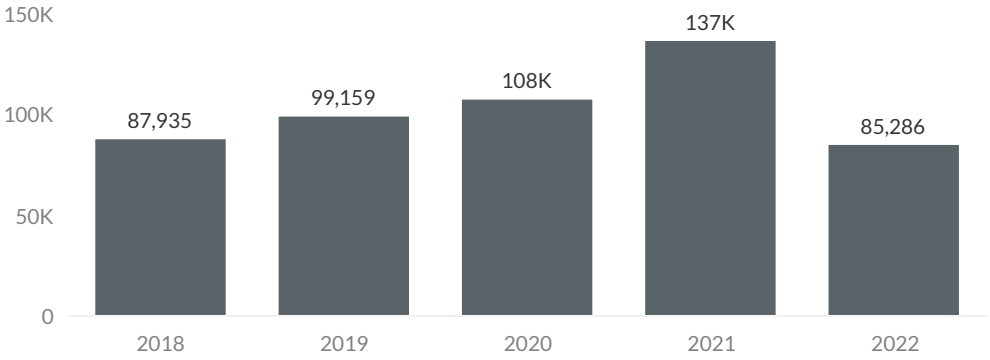
2022 vs 2020

In the year of 2020, the total number of sales was 108K. When the year of 2022 is compared to the year of 2020, the total number of sales has decreased by 21.20%.

13.99%
Decrease

2022 vs 2019

In the year of 2019, the total number of sales was 99,159. When the year of 2022 is compared to the year of 2019, the total number of sales has decreased by 13.99%.

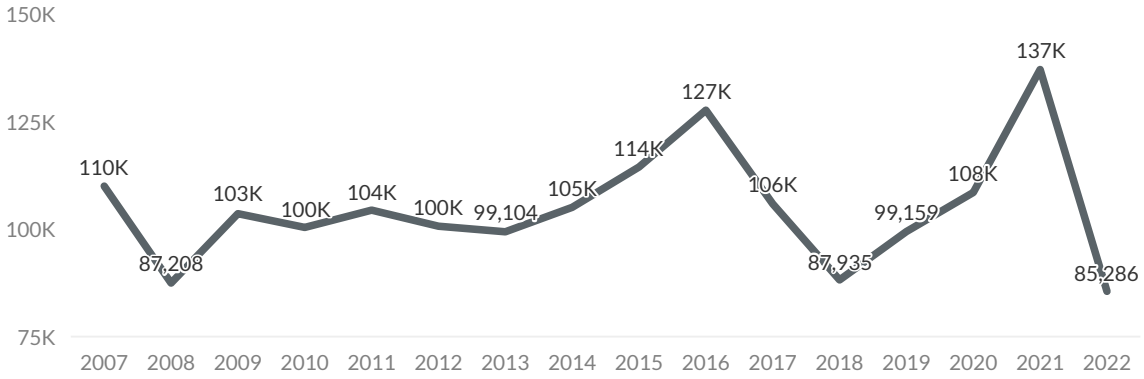


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen a total volume of 85,286 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for all properties that have been sold over the last 15 years as of 2022.



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Sales Average Price

In the year of 2022, the average sale price was $1.20M. In the year of 2021, the average sale price was $1.11M. When the year of 2022 is compared to the year of 2021, the average sale price has increased by 7.98%.

7.98%
Increase

2022 vs 2021

In the year of 2021, the average sale price was $1.11M. When the year of 2022 is compared to the year of 2021, the average sale price has increased by 7.98%.

29.39%
Increase

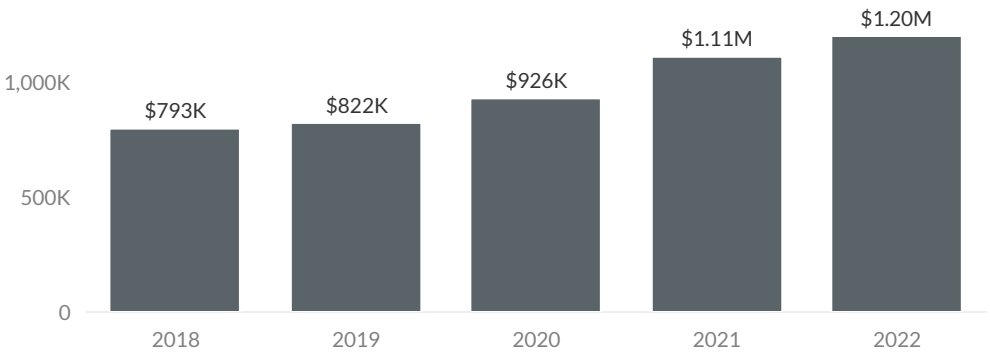
2022 vs 2020

In the year of 2020, the average sale price was $926K. When the year of 2022 is compared to the year of 2020, the average sale price has increased by 29.39%.

45.71%
Increase

2022 vs 2019

In the year of 2019, the average sale price was $822K. When the year of 2022 is compared to the year of 2019, the average sale price has increased by 45.71%.

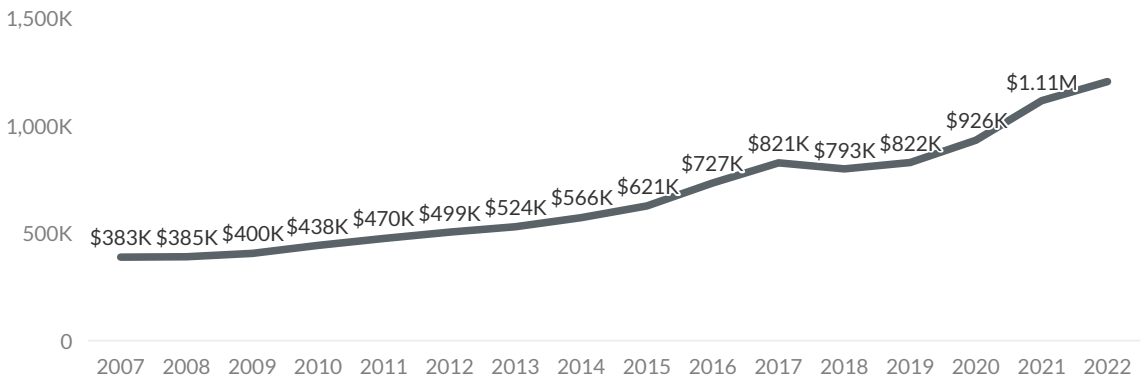


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen an average sale price of $1.20M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average sale price of all sold properties over the last 15 years as of 2022.



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Average List to Sell Ratio

In the year of 2022, the average asking to selling ratio was 1.060. In the year of 2021, the average asking to selling ratio was 1.069. When the year of 2022 is compared to the year of 2021, the average asking to selling ratio has decreased by 0.82%.

0.82%
Decrease

2022 vs 2021

In the year of 2021, the average asking to selling ratio was 1.069. When the year of 2022 is compared to the year of 2021, the average asking to selling ratio has decreased by 0.82%.

4.68%
Increase

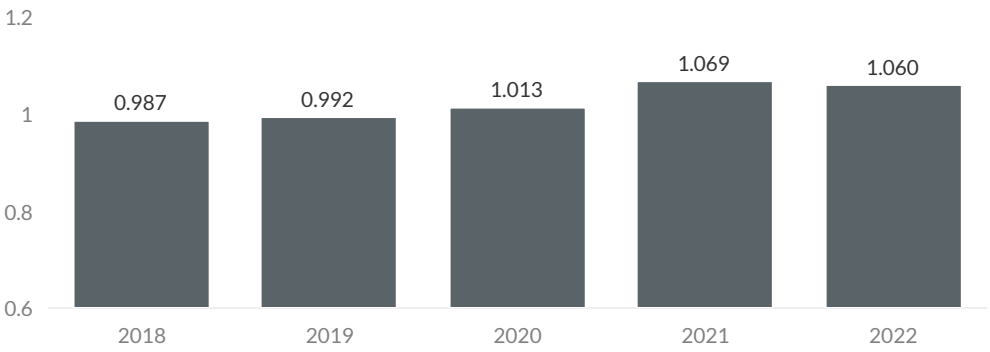
2022 vs 2020

In the year of 2020, the average asking to selling ratio was 1.013. When the year of 2022 is compared to the year of 2020, the average asking to selling ratio has increased by 4.68%.

6.84%
Increase

2022 vs 2019

In the year of 2019, the average asking to selling ratio was 0.992. When the year of 2022 is compared to the year of 2019, the average asking to selling ratio has increased by 6.84%.

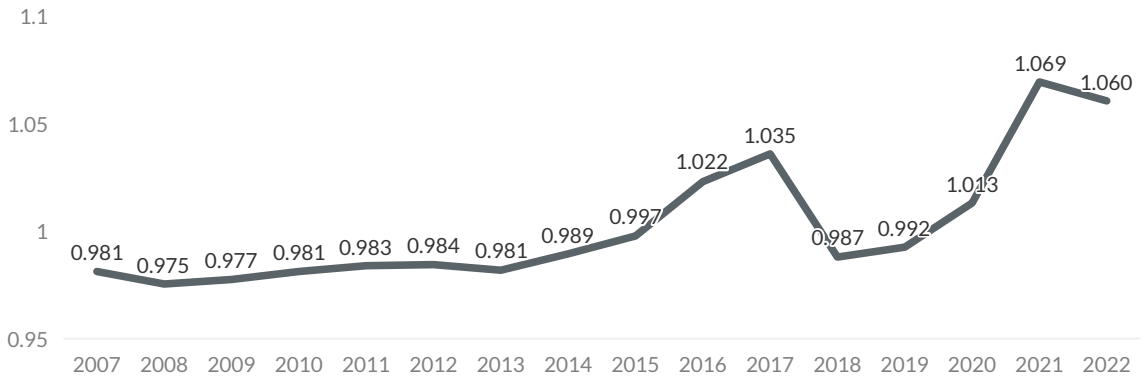


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen an average ask to sell price ratio of 1.060 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average ask to sell price ratio of all sold properties over the last 15 years as of 2022.



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Average Days on Market

In the year of 2022, the average days on market was 17. In the year of 2021, the average days on market was 15. When the year of 2022 is compared to the year of 2021, the average days on market has increased by 13.33%.

13.33%
Increase

2022 vs 2021

In the year of 2021, the average days on market was 15. When the year of 2022 is compared to the year of 2021, the average days on market has increased by 13.33%.

19.05%
Decrease

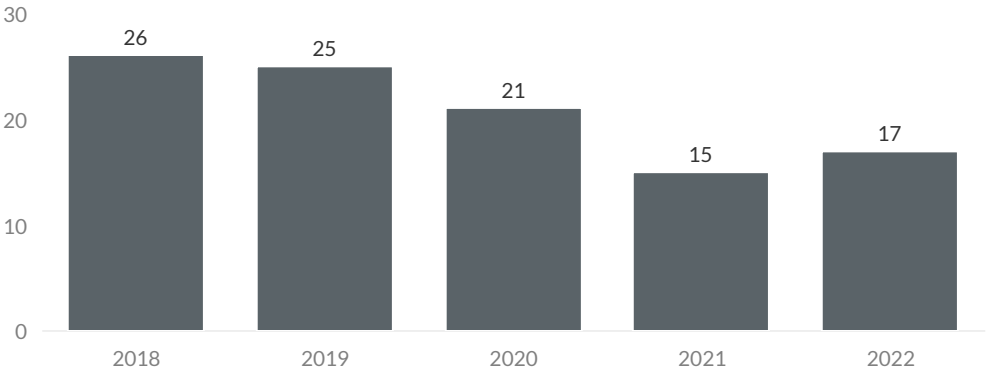
2022 vs 2020

In the year of 2020, the average days on market was 21. When the year of 2022 is compared to the year of 2020, the average days on market has decreased by 19.05%.

32.00%
Decrease

2022 vs 2019

In the year of 2019, the average days on market was 25. When the year of 2022 is compared to the year of 2019, the average days on market has decreased by 32.00%.

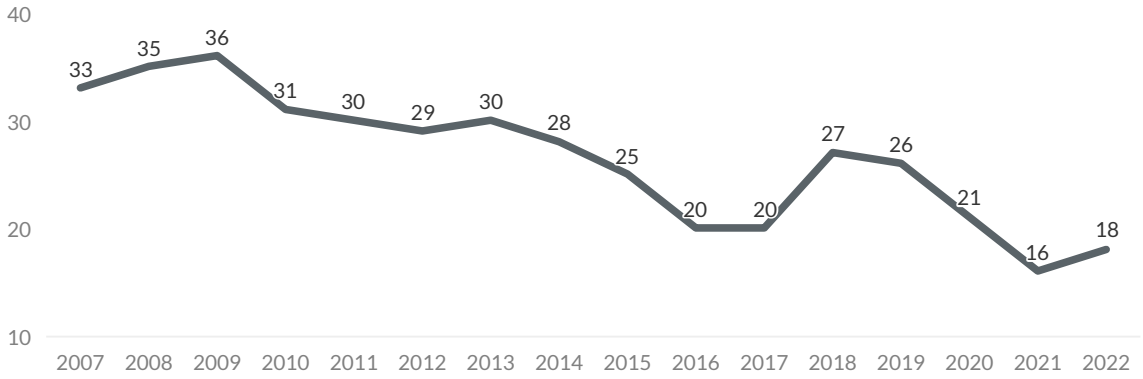


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen an average days on market of 17 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends in the average days on market of all sold properties over the last 15 years as of 2022.



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Total Sales Volume

In the year of 2022, the total volume of sales was $102B. In the year of 2021, the total volume of sales was $152B. When the year of 2022 is compared to the year of 2021, the total volume of sales has decreased by 32.89%.

32.89%
Decrease

2022 vs 2021

In the year of 2021, the total volume of sales was $152B. When the year of 2022 is compared to the year of 2021, the total volume of sales has decreased by 32.89%.

1.62%
Increase

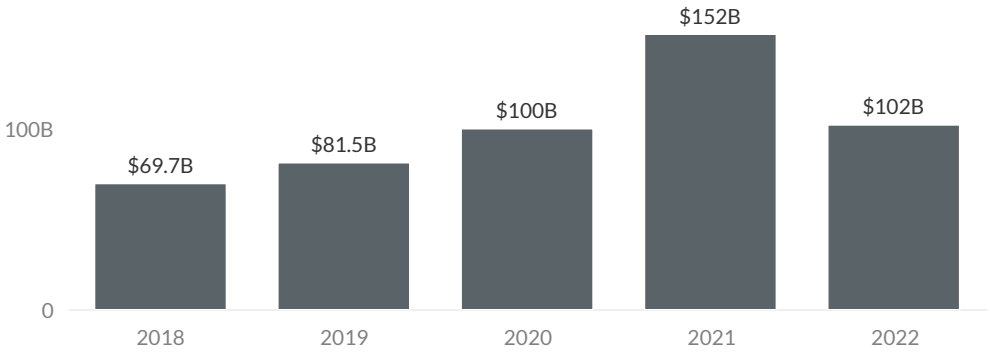
2022 vs 2020

In the year of 2020, the total volume of sales was $100B. When the year of 2022 is compared to the year of 2020, the total volume of sales has increased by 1.62%.

24.90%
Increase

2022 vs 2019

In the year of 2019, the total volume of sales was $81.5B. When the year of 2022 is compared to the year of 2019, the total volume of sales has increased by 24.90%.

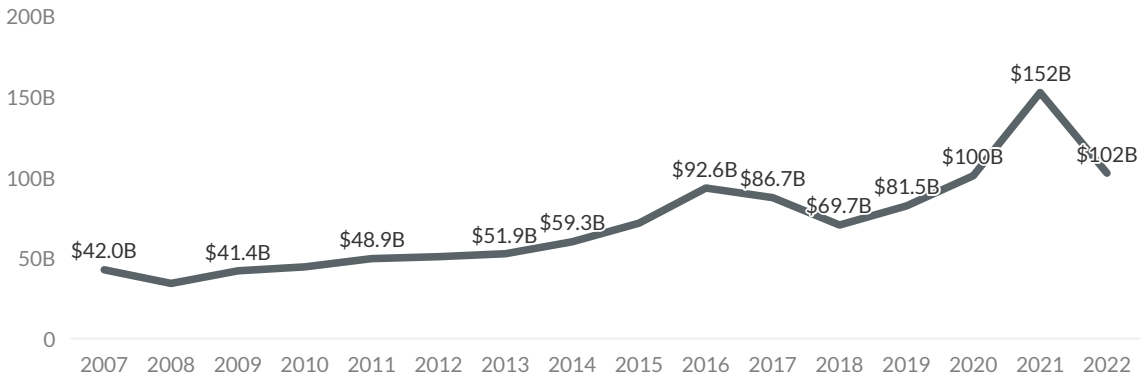


Overview

The bar graph to the left provides an overview of 2022 for the last 4 years leading up to 2022. In the year of 2022, we have seen a total sales volume of $102B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in annual (on a yearly interval) trends for the total cost of all sold properties over the last 15 years as of 2022.



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