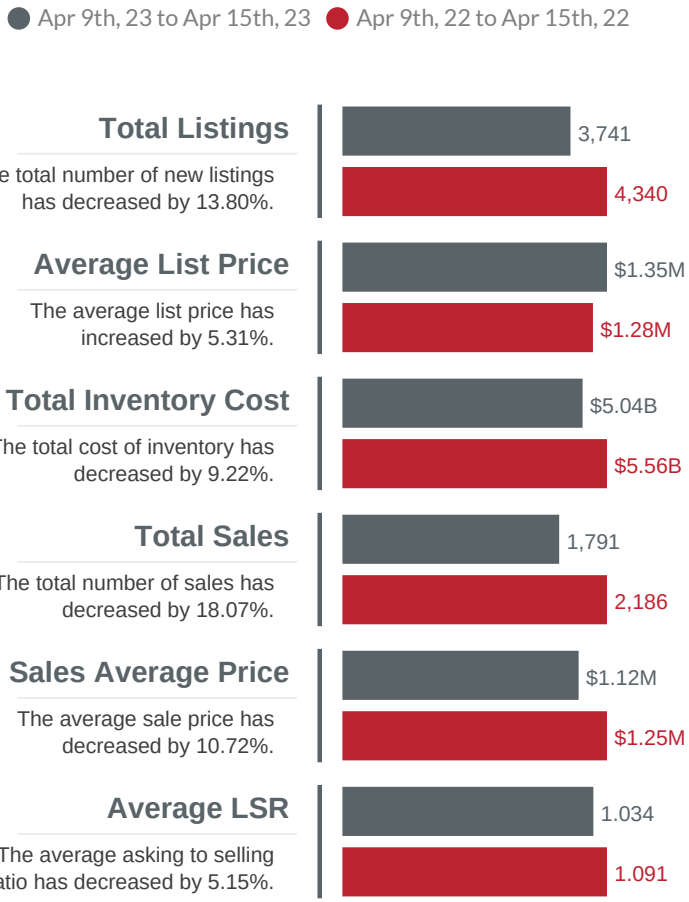


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Comparison

Below, we are comparing the two following date ranges : Sunday April 9th, 2023 to Saturday April 15th, 2023 **and** Saturday April 9th, 2022 to Friday April 15th, 2022



Overview

Below, we are looking at the six key metrics between the following date range : Apr 9th, 2023 to Apr 15th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings
The total number of new properties that were listed.
3,741

Average List Price
The average asking price of properties that were listed.
$1.35M

Total Inventory Cost
The total volume of inventory that was listed on the market.
$5.04B

Total Sales
The total volume of properties that were sold.
1,791

Sales Average Price
The average selling price of properties that were sold.
$1.12M

Average LSR
The average list to sell ratio of all sold properties.
1.034

Average DOM

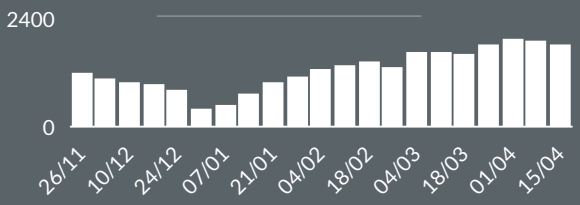
Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average days on market was 11. Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the average days on market was 21. When the week of Sun Apr 9th, 2023 to Sat Apr 15th, 2023 is compared to the week of Sat Apr 9th, 2022 to Fri Apr 15th, 2022, the average days on market has increased by 90.91%.

Total Sales Volume

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total volume of sales was $2.74B. Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the total volume of sales was $1.97B. When the week of Sun Apr 9th, 2023 to Sat Apr 15th, 2023 is compared to the week of Sat Apr 9th, 2022 to Fri Apr 15th, 2022, the total volume of sales has decreased by 28.08%.

Total Sales | Quick Overview (See Page #5)

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the total number of sales was 1,791.



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Total Listings

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the total number of new listings was 3,741. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total number of new listings was 4,340. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total number of new listings has decreased by 13.80%.

13.80%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total number of new listings was 4,340. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total number of new listings has decreased by 13.80%.

38.71%
Decrease

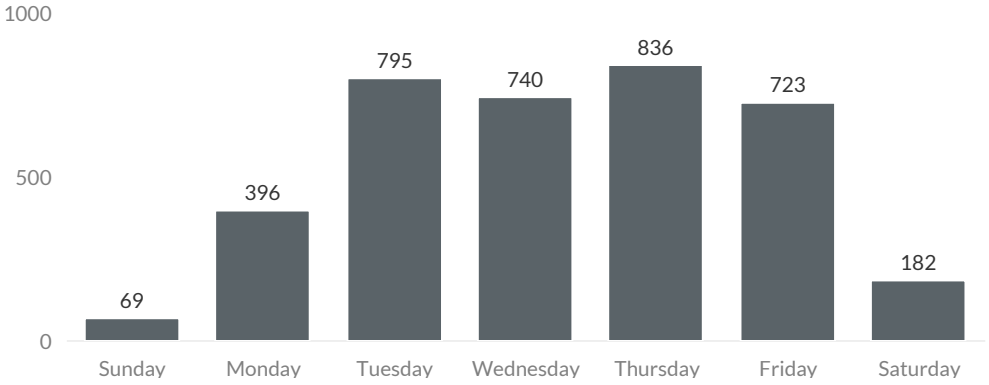
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the total number of new listings was 6,104. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the total number of new listings has decreased by 38.71%.

135.58%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the total number of new listings was 1,588. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the total number of new listings has increased by 135.58%.

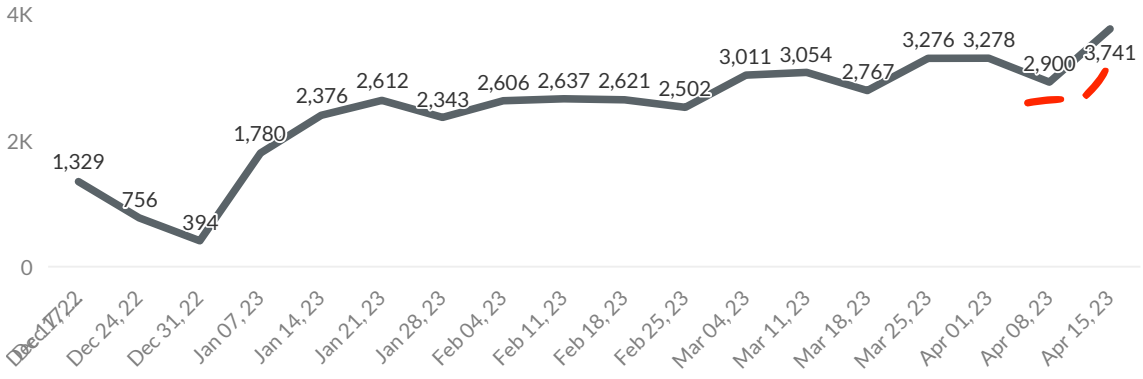


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen a total volume of 3,741 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday April 15th, 2023.



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Average List Price

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the average list price was $1.35M. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average list price was $1.28M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average list price has increased by 5.31%.

5.31%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average list price was $1.28M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average list price has increased by 5.31%.

17.11%
Increase

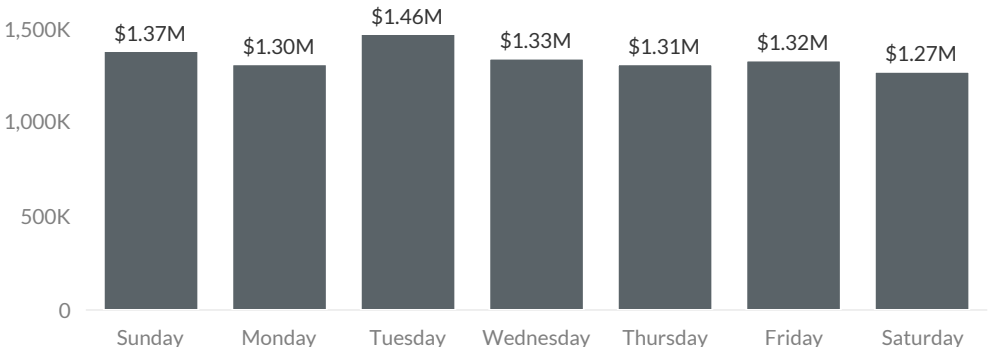
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the average list price was $1.15M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the average list price has increased by 17.11%.

34.44%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the average list price was $1.00M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the average list price has increased by 34.44%.

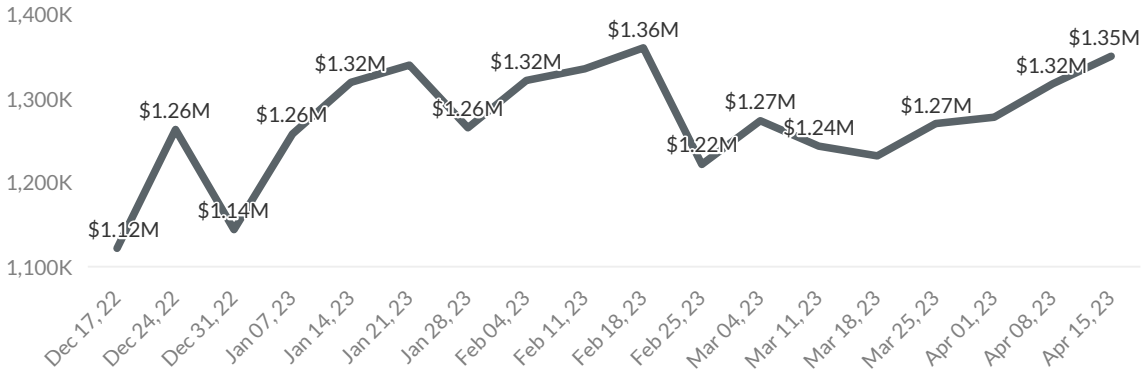


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen an average list price of $1.35M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday April 15th, 2023.



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Total Inventory Cost

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the total cost of inventory was $5.04B. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total cost of inventory was $5.56B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total cost of inventory has decreased by 9.22%.

9.22%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total cost of inventory was $5.56B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total cost of inventory has decreased by 9.22%.

28.22%
Decrease

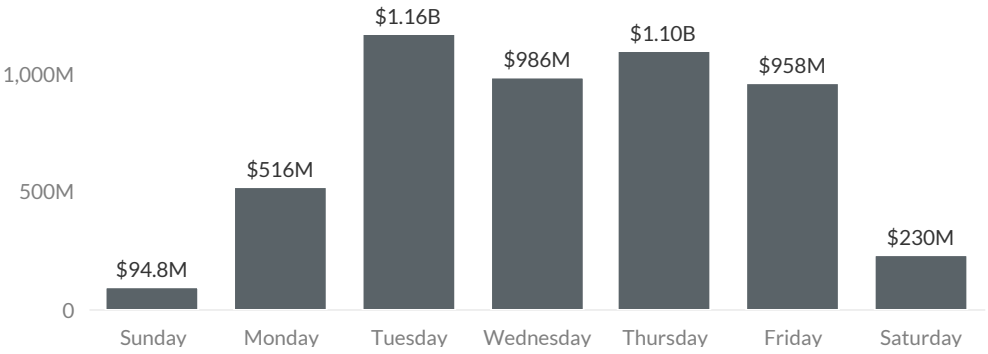
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the total cost of inventory was $7.03B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the total cost of inventory has decreased by 28.22%.

216.71%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the total cost of inventory was $1.59B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the total cost of inventory has increased by 216.71%.

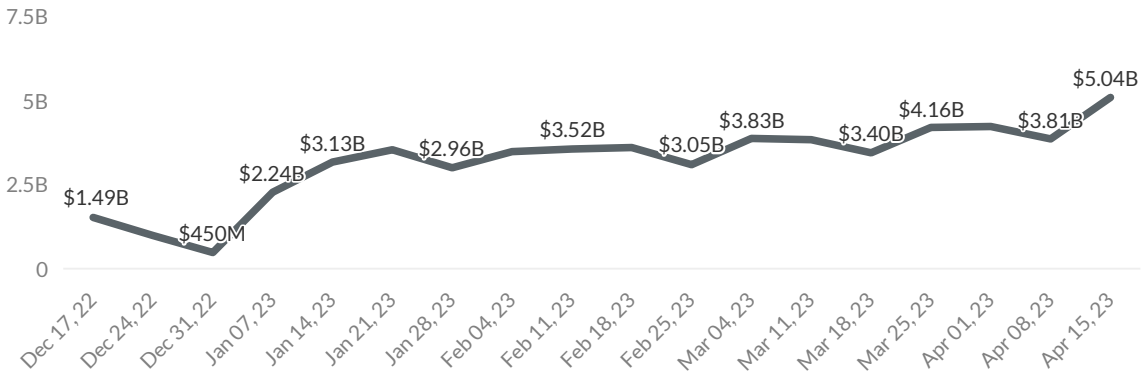


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen a total inventory volume of $5.04B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday April 15th, 2023.



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Total Sales

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the total number of sales was 1,791. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total number of sales was 2,186. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total number of sales has decreased by 18.07%.

18.07%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total number of sales was 2,186. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total number of sales has decreased by 18.07%.

52.91%
Decrease

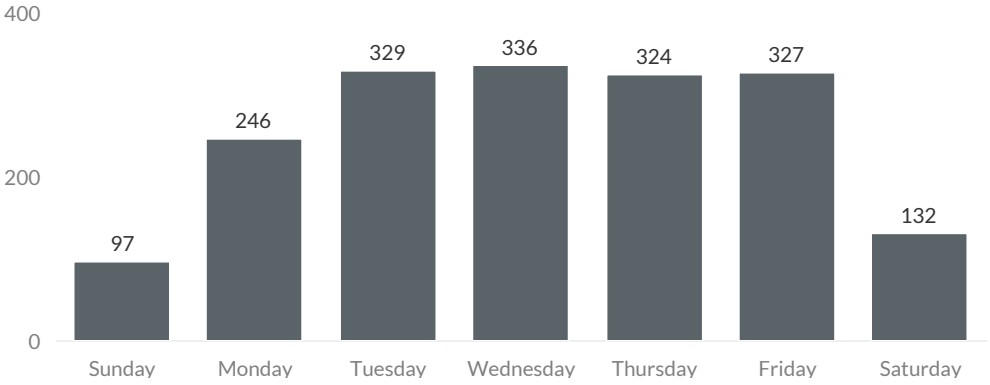
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the total number of sales was 3,803. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the total number of sales has decreased by 52.91%.

181.16%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the total number of sales was 637. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the total number of sales has increased by 181.16%.

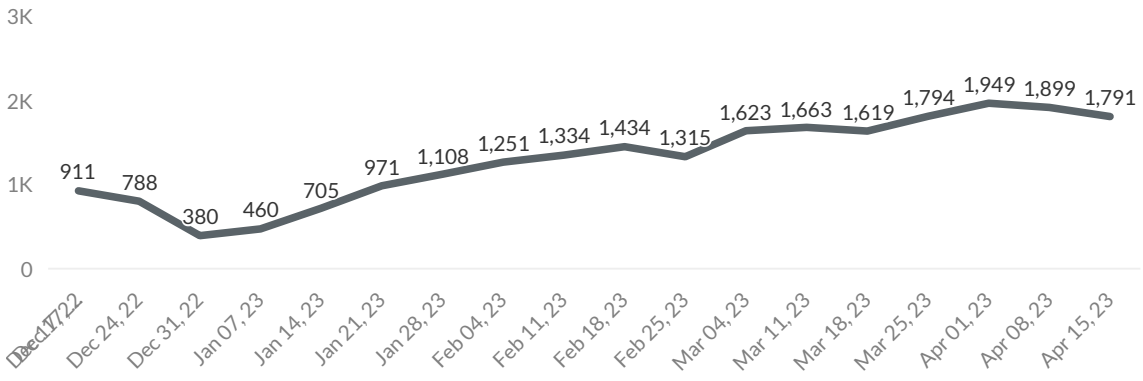


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen a total volume of 1,791 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday April 15th, 2023.



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Sales Average Price

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the average sale price was $1.12M. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average sale price was $1.25M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average sale price has decreased by 10.72%.

10.72%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average sale price was $1.25M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average sale price has decreased by 10.72%.

2.77%
Increase

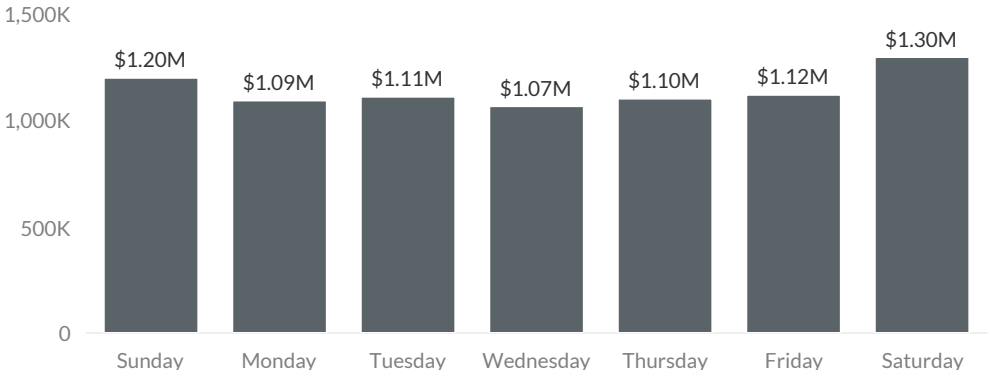
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the average sale price was $1.09M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the average sale price has increased by 2.77%.

40.58%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the average sale price was $797K. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the average sale price has increased by 40.58%.

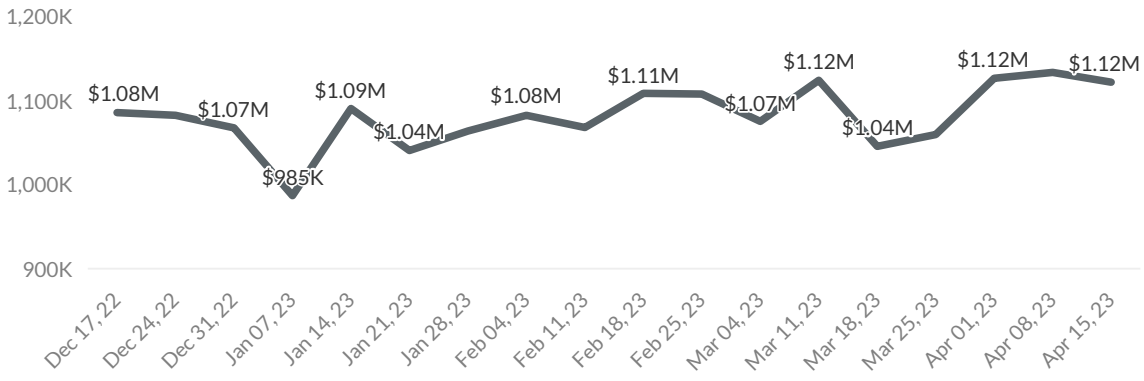


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen an average sale price of $1.12M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday April 15th, 2023.



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Average List to Sell Ratio

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the average asking to selling ratio was 1.034. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average asking to selling ratio was 1.091. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average asking to selling ratio has decreased by 5.15%.

5.15%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average asking to selling ratio was 1.091. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average asking to selling ratio has decreased by 5.15%.

3.85%
Decrease

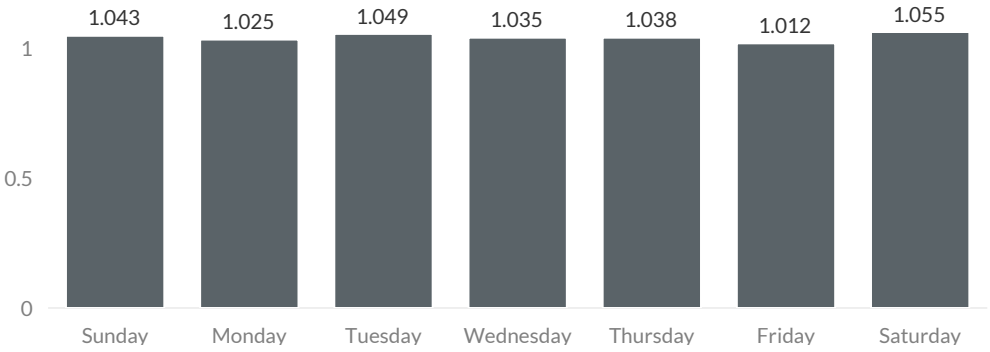
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the average asking to selling ratio was 1.076. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the average asking to selling ratio has decreased by 3.85%.

4.95%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the average asking to selling ratio was 0.986. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the average asking to selling ratio has increased by 4.95%.

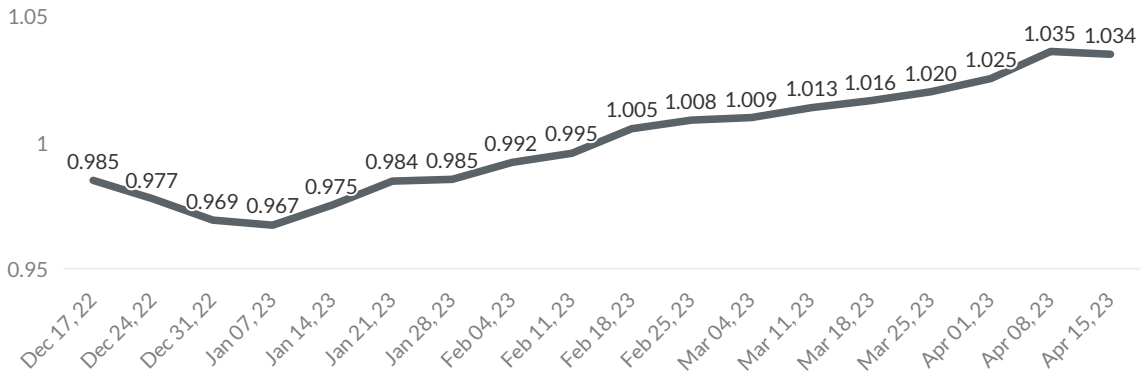


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen an average ask to sell price ratio of 1.034 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday April 15th, 2023.



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Average Days on Market

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the average days on market was 21. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average days on market was 11. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average days on market has increased by 90.91%.

90.91%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the average days on market was 11. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the average days on market has increased by 90.91%.

75.00%
Increase

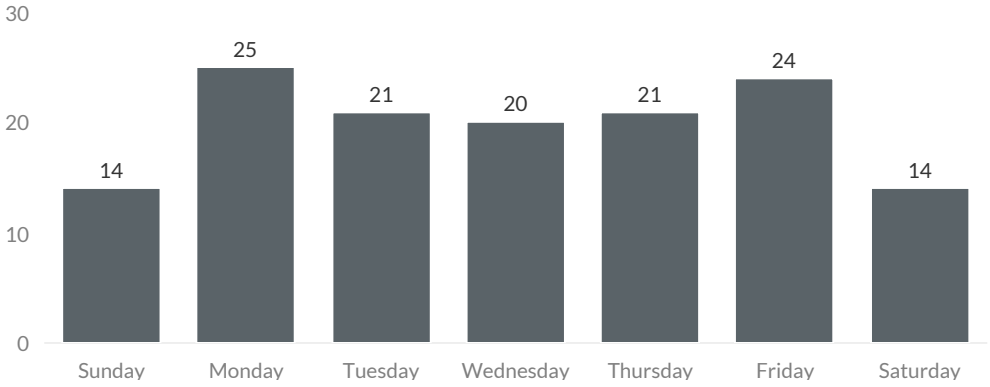
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the average days on market was 12. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the average days on market has increased by 75.00%.

8.70%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the average days on market was 23. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the average days on market has decreased by 8.70%.

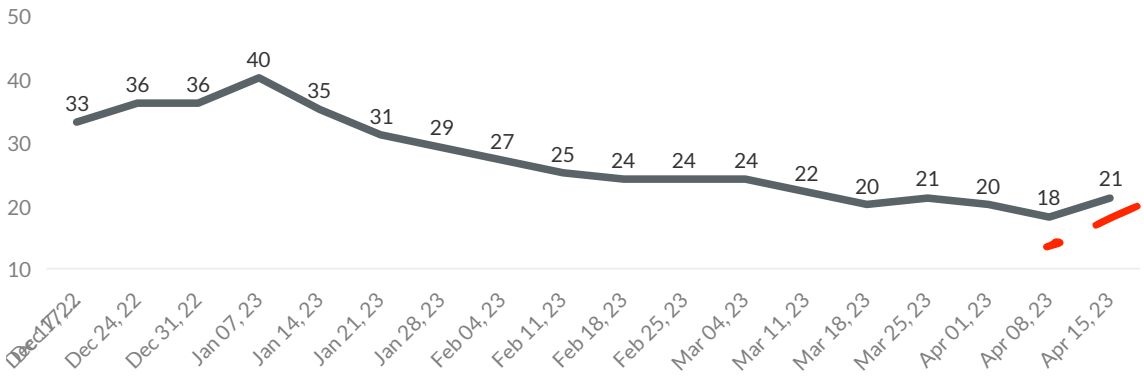


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen an average days on market of 21 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday April 15th, 2023.



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Total Sales Volume

Between Sun Apr 9th, 2023 and Sat Apr 15th, 2023, the total volume of sales was $1.97B. Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total volume of sales was $2.74B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total volume of sales has decreased by 28.08%.

28.08%
Decrease

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2022 - Apr 15th, 2022

Between Sat Apr 9th, 2022 and Fri Apr 15th, 2022, the total volume of sales was $2.74B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Saturday April 9th, 2022 to Friday April 15th, 2022, the total volume of sales has decreased by 28.08%.

52.40%
Decrease

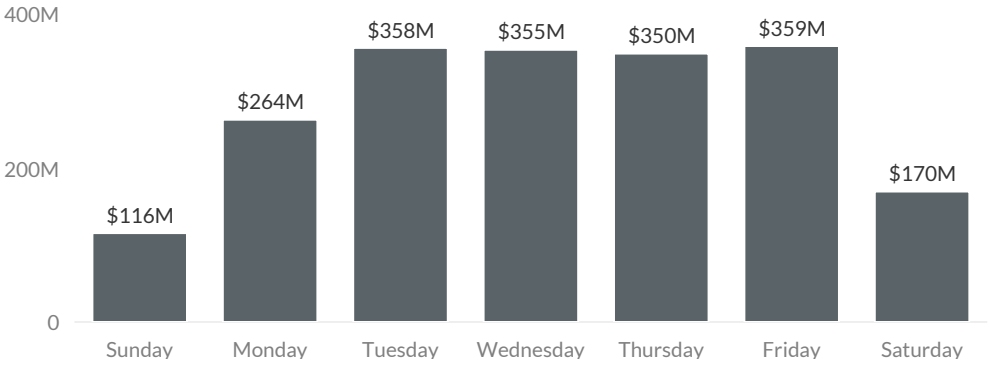
Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2021 - Apr 15th, 2021

Between Fri Apr 9th, 2021 and Thu Apr 15th, 2021, the total volume of sales was $4.14B. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Friday April 9th, 2021 to Thursday April 15th, 2021, the total volume of sales has decreased by 52.40%.

288.65%
Increase

Apr 9th, 2023 - Apr 15th, 2023 vs Apr 9th, 2020 - Apr 15th, 2020

Between Thu Apr 9th, 2020 and Wed Apr 15th, 2020, the total volume of sales was $507M. When the week of Sunday April 9th, 2023 to Saturday April 15th, 2023 is compared to the week of Thursday April 9th, 2020 to Wednesday April 15th, 2020, the total volume of sales has increased by 288.65%.

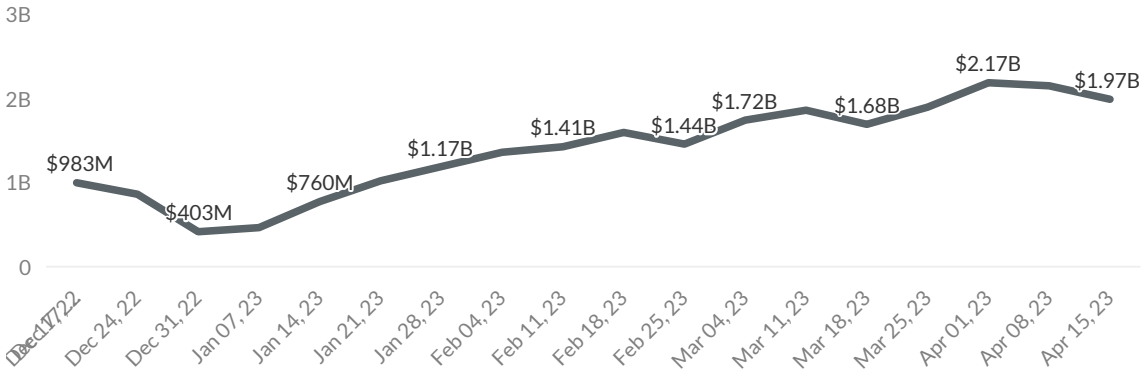


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 15th, 2023. Between Sunday April 9th, 2023 and Saturday April 15th, 2023, we have seen a total sales volume of $1.97B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday April 15th, 2023.



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