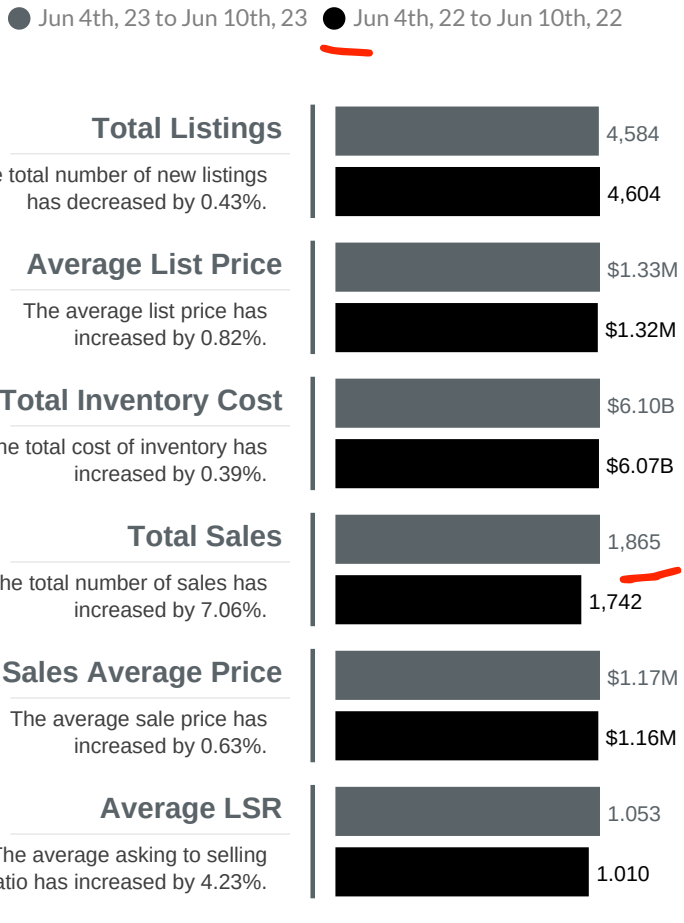


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Comparison

Below, we are comparing the two following date ranges : Sunday June 4th, 2023 to Saturday June 10th, 2023 **and** Saturday June 4th, 2022 to Friday June 10th, 2022



Overview

Below, we are looking at the six key metrics between the following date range : Jun 4th, 2023 to Jun 10th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings
The total number of new properties that were listed.
4,584

Average List Price
The average asking price of properties that were listed.
$1.33M

Total Inventory Cost
The total volume of inventory that was listed on the market.
$6.10B

Total Sales
The total volume of properties that were sold.
1,865

Sales Average Price
The average selling price of properties that were sold.
$1.17M

Average LSR
The average list to sell ratio of all sold properties.
1.053

Average DOM

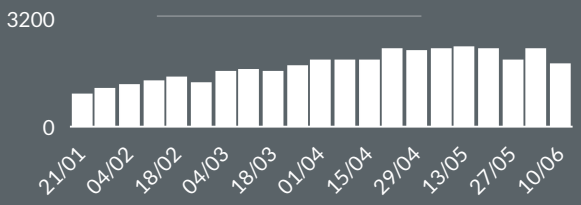
Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average days on market was 17. Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the average days on market was 17. When the week of Sun Jun 4th, 2023 to Sat Jun 10th, 2023 is compared to the week of Sat Jun 4th, 2022 to Fri Jun 10th, 2022, the average days on market has decreased by 0.00%.

Total Sales Volume

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total volume of sales was $2.03B. Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the total volume of sales was $2.16B. When the week of Sun Jun 4th, 2023 to Sat Jun 10th, 2023 is compared to the week of Sat Jun 4th, 2022 to Fri Jun 10th, 2022, the total volume of sales has increased by 6.58%.

Total Sales | Quick Overview (See Page #5)

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the total number of sales was 1,865.



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Total Listings

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the total number of new listings was 4,584. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total number of new listings was 4,604. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total number of new listings has decreased by 0.43%.

0.43%
Decrease

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total number of new listings was 4,604. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total number of new listings has decreased by 0.43%.

0.43%
Decrease

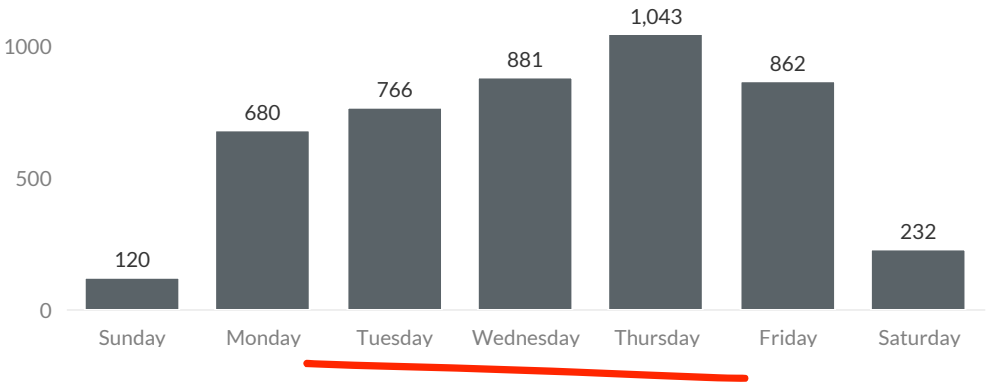
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the total number of new listings was 4,604. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the total number of new listings has decreased by 0.43%.

6.04%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the total number of new listings was 4,323. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the total number of new listings has increased by 6.04%.

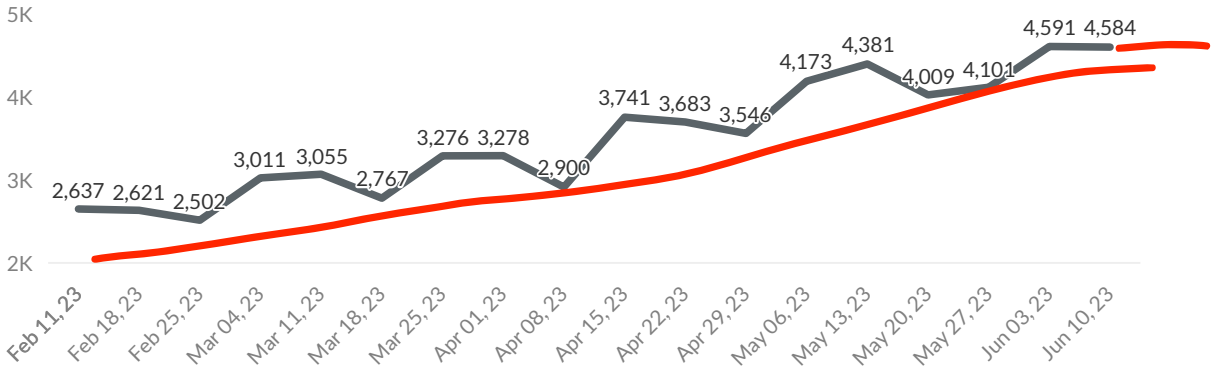


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen a total volume of 4,584 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday June 10th, 2023.



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Average List Price

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the average list price was $1.33M. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average list price was $1.32M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average list price has increased by 0.82%.

0.82%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average list price was $1.32M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average list price has increased by 0.82%.

14.83%
Increase

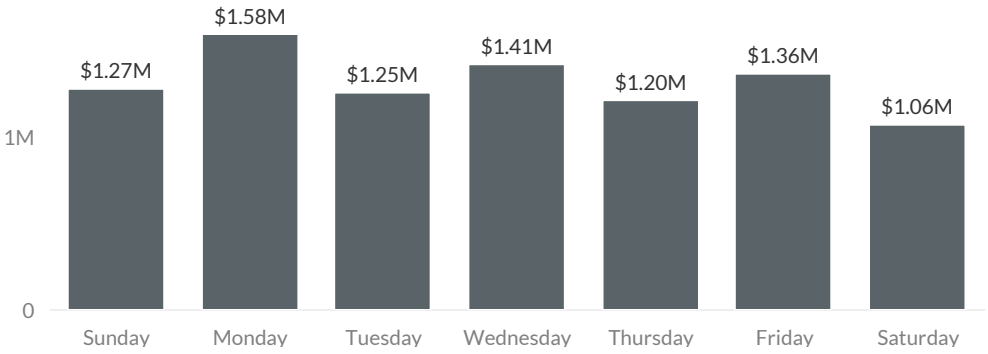
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the average list price was $1.16M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the average list price has increased by 14.83%.

20.22%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the average list price was $1.11M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the average list price has increased by 20.22%.

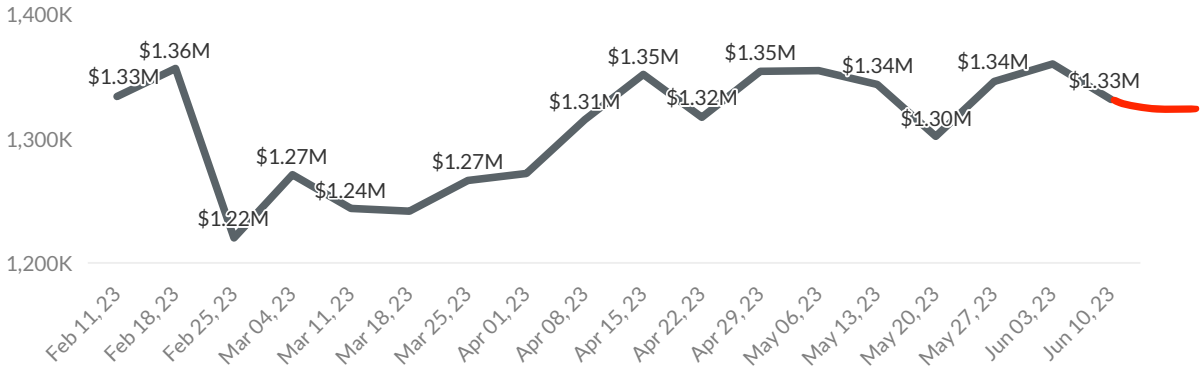


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen an average list price of $1.33M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday June 10th, 2023.



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Total Inventory Cost

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the total cost of inventory was $6.10B. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total cost of inventory was $6.07B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total cost of inventory has increased by 0.39%.

0.39%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total cost of inventory was $6.07B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total cost of inventory has increased by 0.39%.

14.33%
Increase

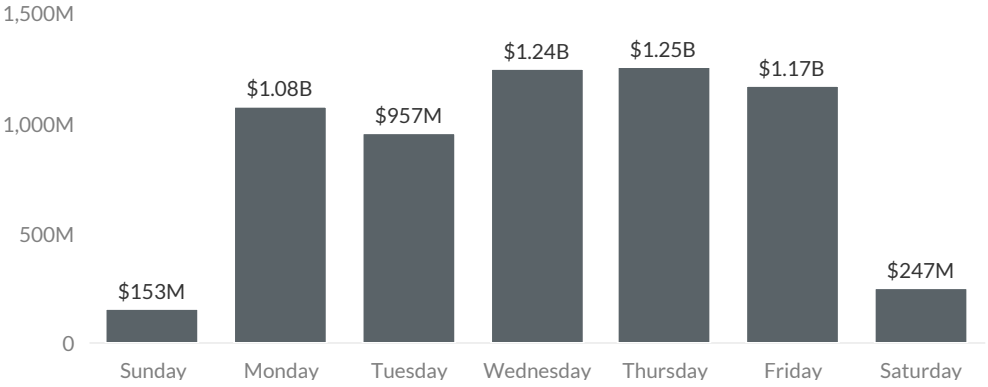
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the total cost of inventory was $5.33B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the total cost of inventory has increased by 14.33%.

27.48%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the total cost of inventory was $4.78B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the total cost of inventory has increased by 27.48%.

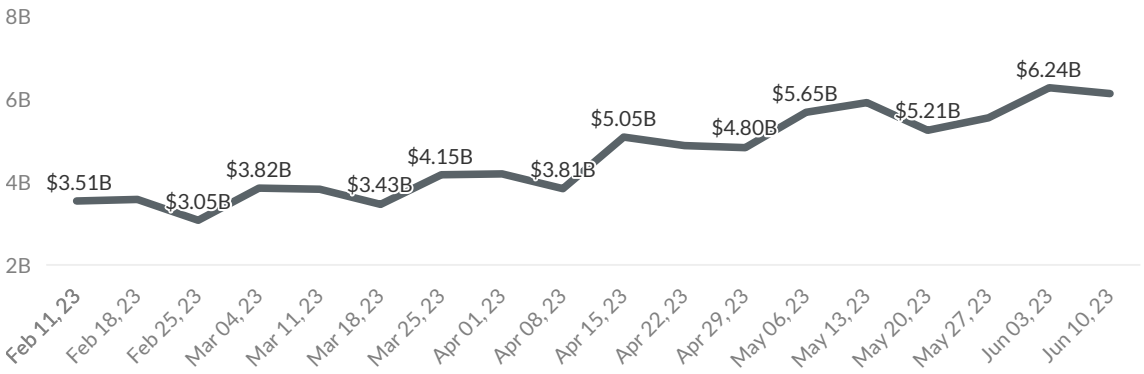


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen a total inventory volume of $6.10B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday June 10th, 2023.



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Total Sales

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the total number of sales was 1,865. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total number of sales was 1,742. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total number of sales has increased by 7.06%.

7.06%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total number of sales was 1,742. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total number of sales has increased by 7.06%.

37.12%
Decrease

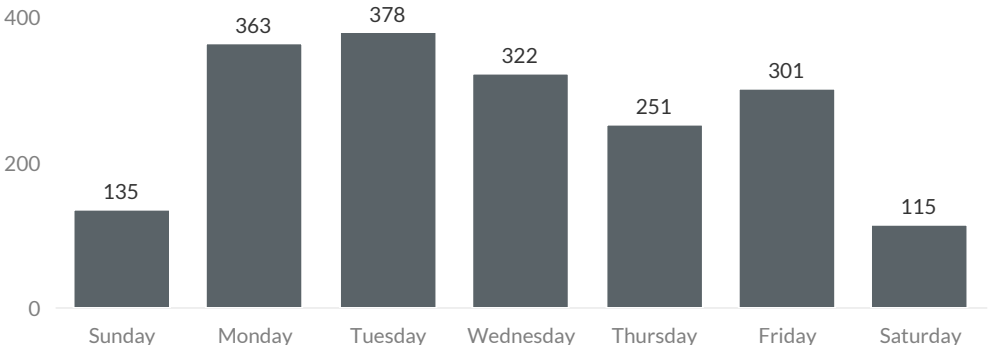
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the total number of sales was 2,966. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the total number of sales has decreased by 37.12%.

7.90%
Decrease

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the total number of sales was 2,025. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the total number of sales has decreased by 7.90%.

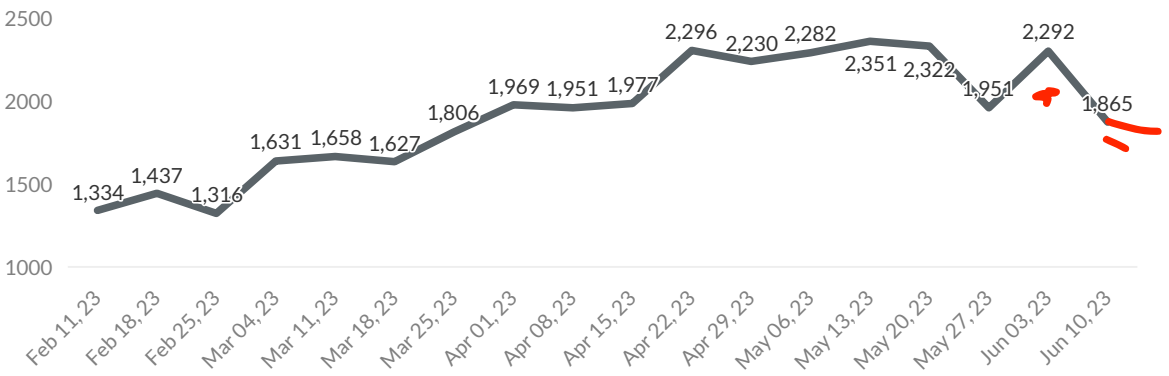


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen a total volume of 1,865 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday June 10th, 2023.



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Sales Average Price

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the average sale price was $1.17M. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average sale price was $1.16M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average sale price has increased by 0.63%.

0.63%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average sale price was $1.16M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average sale price has increased by 0.63%.

6.13%
Increase

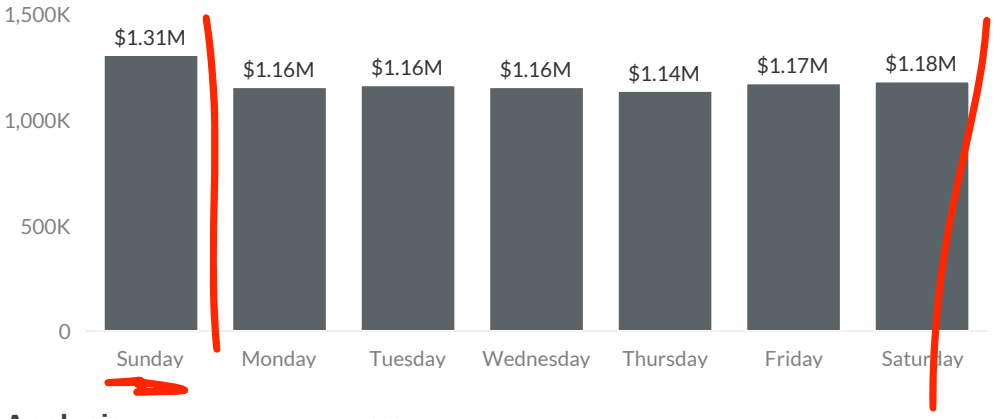
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the average sale price was $1.10M. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the average sale price has increased by 6.13%.

29.14%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the average sale price was $906K. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the average sale price has increased by 29.14%.

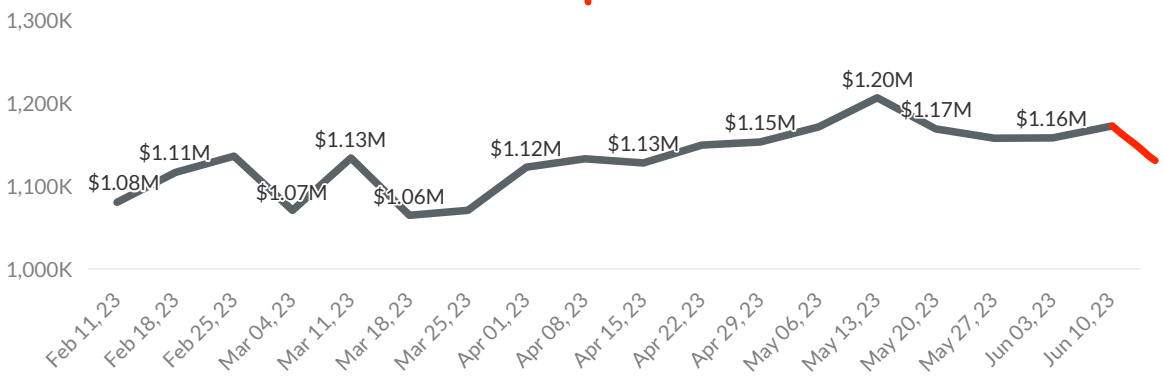


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen an average sale price of $1.17M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday June 10th, 2023.



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Average List to Sell Ratio

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the average asking to selling ratio was 1.053. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average asking to selling ratio was 1.010. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average asking to selling ratio has increased by 4.23%.

4.23%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average asking to selling ratio was 1.010. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average asking to selling ratio has increased by 4.23%.

0.07%
Increase

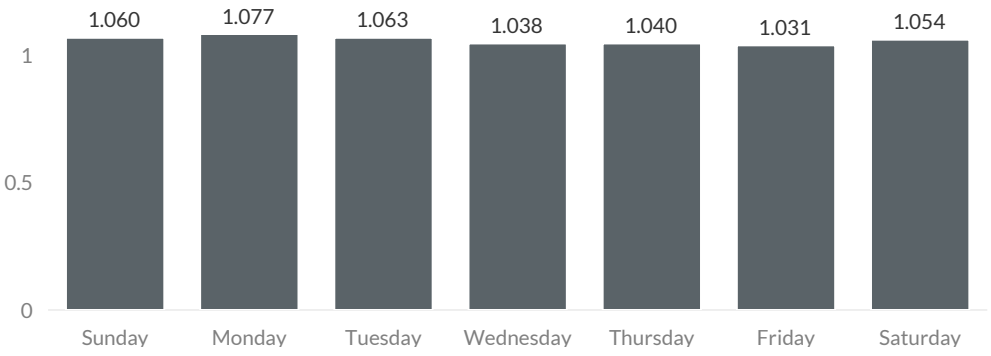
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the average asking to selling ratio was 1.052. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the average asking to selling ratio has increased by 0.07%.

5.30%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the average asking to selling ratio was 1.000. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the average asking to selling ratio has increased by 5.30%.

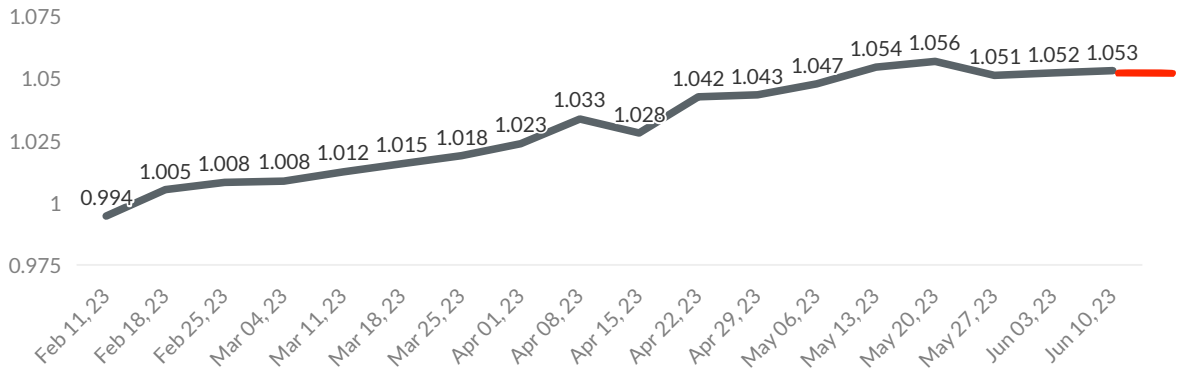


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen an average ask to sell price ratio of 1.053 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday June 10th, 2023.



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Average Days on Market

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the average days on market was 17. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average days on market was 17. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average days on market has decreased by 0.00%.

0.00%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the average days on market was 17. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the average days on market has decreased by 0.00%.

13.33%
Increase

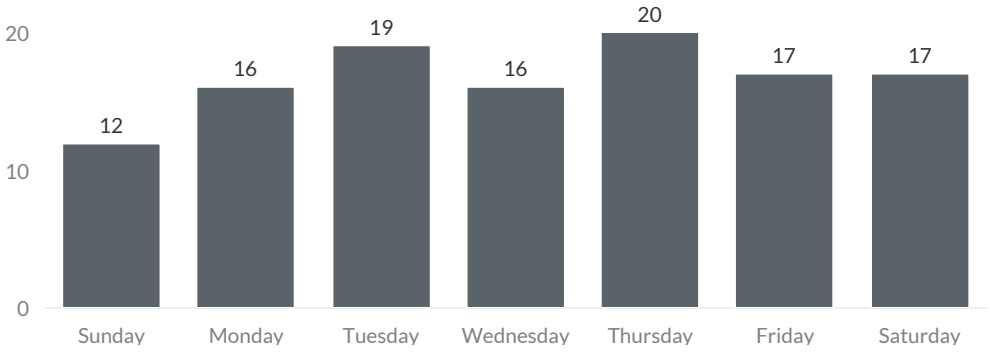
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the average days on market was 15. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the average days on market has increased by 13.33%.

15.00%
Decrease

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the average days on market was 20. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the average days on market has decreased by 15.00%.

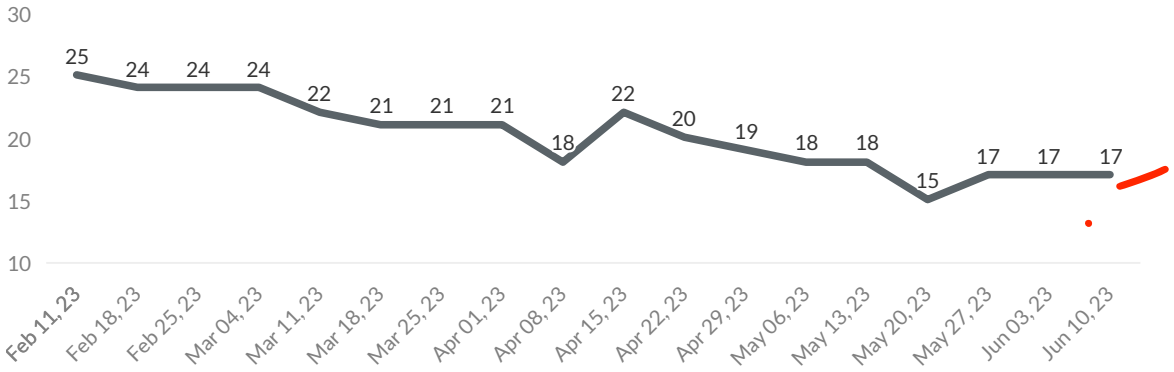


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen an average days on market of 17 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday June 10th, 2023.



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Total Sales Volume

Between Sun Jun 4th, 2023 and Sat Jun 10th, 2023, the total volume of sales was $2.16B. Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total volume of sales was $2.03B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total volume of sales has increased by 6.58%.

6.58%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2022 - Jun 10th, 2022

Between Sat Jun 4th, 2022 and Fri Jun 10th, 2022, the total volume of sales was $2.03B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Saturday June 4th, 2022 to Friday June 10th, 2022, the total volume of sales has increased by 6.58%.

33.98%
Decrease

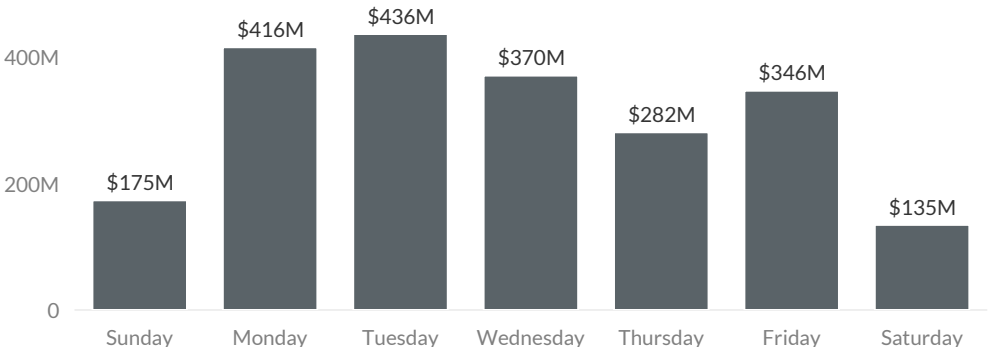
Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2021 - Jun 10th, 2021

Between Fri Jun 4th, 2021 and Thu Jun 10th, 2021, the total volume of sales was $3.27B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Friday June 4th, 2021 to Thursday June 10th, 2021, the total volume of sales has decreased by 33.98%.

17.72%
Increase

Jun 4th, 2023 - Jun 10th, 2023 vs Jun 4th, 2020 - Jun 10th, 2020

Between Thu Jun 4th, 2020 and Wed Jun 10th, 2020, the total volume of sales was $1.83B. When the week of Sunday June 4th, 2023 to Saturday June 10th, 2023 is compared to the week of Thursday June 4th, 2020 to Wednesday June 10th, 2020, the total volume of sales has increased by 17.72%.

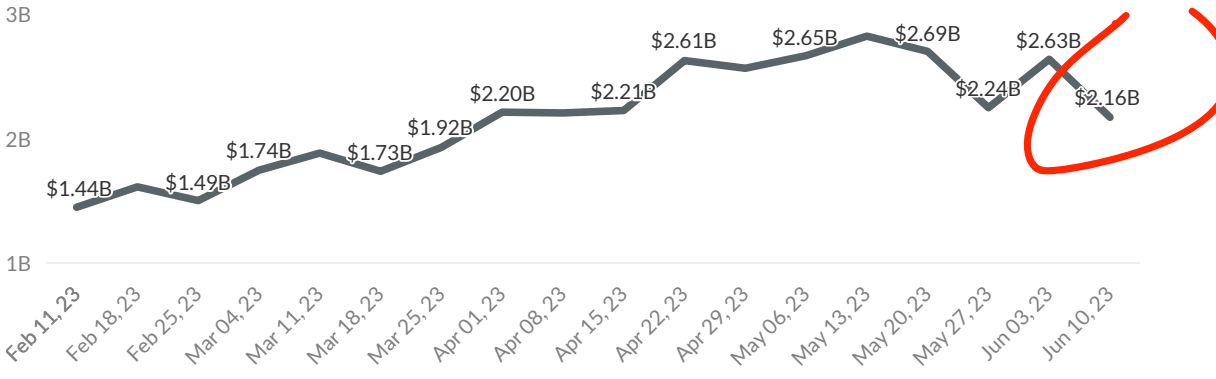


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday June 10th, 2023. Between Sunday June 4th, 2023 and Saturday June 10th, 2023, we have seen a total sales volume of $2.16B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday June 10th, 2023.



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